Budget Development Considerations



Fiscal Year 2022 Update

NMC Budgeting Process 2021/2022 Fiscal Year Planning

The Planning and Budget Council (PBC) was formed during the 1999-2000 academic year by merging the former Planning Council and the former Budget Council. Through this merger, NMC continues to more closely align budget resources with operating and strategic plans. The current chair of the PBC is Stephen Siciliano. The Council schedules meetings during the academic year and ad hoc during the summer months. Among responsibilities for the Council are:

"...assisting and advising, to the best of our abilities, the Vice President of Finance and Administration in all budgetary matters, the Vice President for Educational Services in matters related to curriculum, the Vice President for Student Services and Technologies and the Vice President of Lifelong Learning and Professional Development in matters under their charge."

Recommendations are made to the President after consultation with the appropriate executive staff.

The primary focus of the Council is on the general operating components of the general fund. Information regarding restricted and auxiliary funds was reviewed but not considered in the recommendation purview of the Council.

Through the Planning and Budget Council, shared governance continues to progress and grow at NMC. Openness in budgeting is a primary and important goal.

Members of this year's council are:

Alex Bloye – At Large	Kristi Hallet – Staff
- SGA	Amjad Khan - Faculty
Mark Delonge – Staff	Janet Lively - Faculty
Troy Kierczynski – Ex-officio	Cathy Brown - Recorder
Becca Richardson - Faculty	Todd Neibauer – Ex-officio
Marguerite Cotto – Ex-officio	Dan Murphy – Maintenance/Custodial
Tamella Livengood - Faculty	Chad Schenkelberger – At Large
C.J. Schneider – Staff	Stephen Siciliano - Chair

NMC BOARD OF TRUSTEES 2021-2022 RESOURCE GUIDELINES

1 – Strategic and Financial Planning

The budget is a financial plan for the priorities of the institution. The budget proposed to the Board of Trustees for adoption should reflect the Strategic Plan and the area operational plans.

2 – Tuition and Fees

Tuition and fees should be considered within the context of the most reasonable estimates of State, local, and private support, and projected expenses to support the College's plans, and projected enrollment and unique program characteristics. Tuition should balance the goal of affordable access to learning opportunities with the goal of high quality service levels for NMC offerings. Regular tuition increases should be considered as a means to sustain this portion of the revenue mix, while minimizing the year-to-year increases. Fees should be reviewed regularly and increases considered when the cost elements to which they contribute increase. Our in-district students will pay less than out-of district students because the College receives local tax support from Grand Traverse County residents. For some programs, the College uses differential tuition and fees in excess of the general rates.

3 – Salaries and Benefits Equity

Northwestern Michigan College is committed to attracting and retaining a quality workforce. Equity in salary and benefits is part of the NMC culture and should be expressed within a total compensation package. As part of that package, salary and benefits for faculty and staff will be based on the appropriate peer group or determined in the relevant collective bargaining agreement.

4 – Professional Development

Maintaining and improving the knowledge and skills of the faculty and staff is an investment in the future. Funds should be appropriated annually in the budget for that purpose. Approximately 2.25% of general fund salaries and wages should be appropriated annually in the budget for that purpose.

5 - Faculty and Staff Composition

The college should balance the full-time and part-time composition of employees to assure continuity and commitment while maintaining flexibility to implement strategic directions and complete its strategic initiatives in a timely and effective manner. To enhance smooth transition of personnel, the college has established a contingency for implementing succession decisions.

6 - Technology, Capital Equipment, Maintenance and Renovation

Providing a quality education requires investment in classroom equipment, facilities, and infrastructure. The annual budget should provide for regular maintenance, replacement/upgrade, growth and contingency funding.

7 – Debt Service

Debt Service obligations must be included in the budgeting process at 100% of the current costs.

8 – Reserves

The budget should include an appropriate allocation for reserves. The following reserves should be monitored annually. The Board will approve transfers to the appropriate reserve fund balances.

A – Working Capital Reserves

A fiscally sound organization should have adequate reserves for emergencies and unanticipated cash flow needs. Northwestern Michigan College funds should maintain a Working Capital Reserve of 10 - 15% of annual budgeted expenditures not included in reserves B through G.

B - Reserve Funds For Any Future Reduction in State Contributions for MPSERS Retirement Plans

This is a reserve for any future reduction in State contributions related to the unfunded liability payment for MPSERS plans. The amount to maintain is 30% of the annual State contribution to MPSERS retirement plans.

C – Reserve For Unexpected Medical and Non-Medical Costs

This is a reserve for dramatic fluctuations in medical, and non-medical costs (e.g. term life insurance, long term disability, and worker's compensation) that are significantly beyond prudent predictions. The College should maintain funds equal to the difference between the calculated maximum aggregate claims and expected claims plus three (3) months of non-medical costs.

D – Fund for Transformation

The Fund for Transformation was established for the purpose of responding to emerging opportunities and changes. A fund balance equal to approximately 2% of General Fund budgeted expenses should be maintained.

E – Physical Plant Major Maintenance and Future Buildings

Two percent of the appraised replacement value-new of the College's physical assets, including buildings, building equipment, and built-in fixtures, should be invested or maintained in a fund for major maintenance, renovation, or replacement of those assets. This should be calculated as the total of major plant maintenance expenditures, operating budget maintenance expenditures on physical plant, and the Plant Fund balance. Reserves above 2% will be designated for future buildings.

F – Reserve For Unexpected Fluctuation In Energy Costs

This is a reserve for dramatic fluctuations in energy costs that are significantly beyond prudent predictions. The reserve is equal to 10% of the College's annual budget for the total energy bill.

G – Reserve For Any Future Reduction in State Appropriation Revenue

This is a reserve for any future reduction in State appropriation revenue. The amount to maintain is 25% of annual State Appropriation.

Revenue Considerations FY22

Contained in this section:

Tuition & Fees Revenues

- 1. 10-Year Contact Hours History: Since the single greatest revenue line for NMC is tuition, it is important to understand the contact hours underlying tuition revenue. This analysis compares budgeted and actual contact hours for each semester for the years provided.
- 2. 5-Year Tuition & Revenue History w/graphs: A year-by-year comparison of in-district, out-of-district, and out-of-state tuition is provided. This table also provides a history of the Colleges revenues by source, and the percentage of total for each source.
- 3. Comparison of Revenues By Source for All Michigan Community Colleges

Property Tax Revenues

4. 5-Year Property Tax History: A five-year historical view of taxable values in Grand Traverse County, millage rates levied, and budgeted vs. actual property tax revenues.

Northwestern Michigan College Contact Hour History

Budgeted Contact Hrs

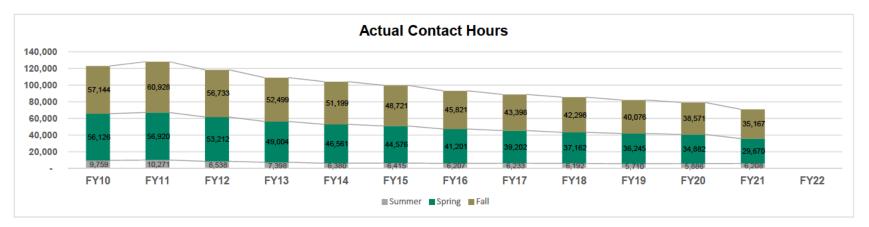
	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22
Fall	52,592	60,670	62,038	56,560	52,623	50,084	49,292	42,193	41,922	40,861	38,999	33,145	33,823
Spring	50,497	56,769	57,443	54,964	50,290	46,449	44,689	39,615	37,330	35,479	35,252	29,733	30,305
Summer	7,242	8,460	9,849	8,205	9,090	7,294	6,205	6,090	5,582	5,735	5,642	4,919	5,589
_	110,331	125,899	129,330	119,729	112,003	103,827	100,186	87,898	84,834	82,075	79,893	67,797	69,717
% change		14.1%	2.7%	-7.4%	-6.5%	-7.3%	-3.5%	-12.3%	-3.5%	-3.3%	-2.7%	-15.1%	2.8%

Actual Contact Hrs

	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22
Fall	57,144	60,928	56,733	52,499	51,199	48,721	45,821	43,398	42,298	40,076	38,571	35,167	
Spring	56,126	56,920	53,212	49,004	46,561	44,576	41,201	39,202	37,162	36,245	34,882	29,670	
Summer	9,759	10,271	8,538	7,398	6,380	6,415	6,207	6,233	6,192	5,710	5,886	6,208	
_	123,029	128,119	118,483	108,901	104,140	99,712	93,229	88,833	85,652	82,031	79,339	71,045	-
% change		4 1%	-7.5%	-8 1%	-4 4%	-4 3%	-6.5%	-4 7%	-3.6%	-4 2%	-3 3%	-10.5%	

Variance from Budget

	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22
Fall	4,552	258	(5,305)	(4,061)	(1,424)	(1,363)	(3,471)	1,205	376	(785)	(428)	2,022	
Spring	5,629	151	(4,231)	(5,960)	(3,729)	(1,873)	(3,488)	(413)	(168)	766	(370)	(63)	
Summer	2,517	1,811	(1,311)	(807)	(2,710)	(879)	2	143	610	(25)	244	1,289	
	12,698	2,220	(10,847)	(10,828)	(7,863)	(4,115)	(6,957)	935	818	(44)	(554)	3,248	-
% variance	12%	2%	-8%	-9%	-7%	-4%	-7%	1%	1%	0%	-1%	5%	



NMC Tuition & Revenue History

Tuition Rate History	Rate History ACTUAL		ACTUAL		ACTUAL		ACTUAL		Tuition F			3% Increase DRAFT BUDGET	
	ACTO	~ L	1 40102	\ L	A010/		A010	~_	Воро		DIVAL I DO	DOLI	
In-District Rate	<u>FY 17</u> \$104	% Incr. 7.6%	<u>FY 18</u> \$104	% Incr. 0.0%	<u>FY 19</u> \$106	% Incr. 2.2%	<u>FY 20</u> \$109	% Incr. 3.0%	<u>FY 21</u> \$109	<u>% Incr.</u> 0.0%	<u>FY 22</u> \$112	% Incr. 3.0%	
Out-of-District Rate	\$205	7.6%	\$216	5.0%	\$220	2.2%	\$227	3.0%	\$227	0.0%	\$234	3.0%	
Out-of-State Rate	\$268	7.6%	\$281	5.0%	\$287	2.2%	\$296	3.0%	\$296	0.0%	\$305	3.0%	
International Rate	\$302		\$318		\$325		\$334	3.0%	\$334	0.0%	\$344	3.0%	
Revenue History													
	ACTU	AL	ACTUA	\L	ACTU	AL	ACTU	AL	BUDG	ET	DRAFT BU	DGET	
Tuition and Fees Property Taxes	\$ 23,630,918 10,034,788	3% 2%	\$ 23,739,745 10,350,242	0% 3%	\$ 23,529,686 10,685,705	-1% 3%	\$ 21,364,804 11,163,672	-10% 4%	\$ 20,271,034 11,485,363	-5% 3%	\$ 19,916,110 12,030,623	-2% 5%	
Total Local Sources	33,665,706	2%	34,089,987	1%	34,215,391	0%	32,528,476	-5%	31,756,397	0%	31,946,733	0%	
State Sources	9,500,082	3%	10,059,364	6%	10,003,429	-1%	9,212,068	-9%	8,341,730	-10%	10,570,000	21%	
State PPT Reimbursement	-	0%	202,876	0%	165,956	-22%	156,014	-6%	202,000	23%	160,000	-26%	
Federal Sources	807,101	12%	867,621	7%	1,815,514	52%	1,368,032	-33%	524,000	-161%	1,075,000	51%	
Private Sources	518,167	0%	588,169	14%	567,361	-4%	880,472	36%	1,268,000	31%	868,897	-46%	
Investment Income	(10,574)	101%	16,929	260% 1%	791,249	98%	468,033	-69%	274,000	-71%	172,000	-59%	
Other Sources Total Revenues	573,989 \$ 45,054,856	12% 1%	577,726 \$ 46.402.672	3%	571,429 \$ 48,130,329	-1% 4%	417,067 \$ 45,030,162	-37% -7%	353,250 \$ 42,719,377	-18% -5%	392,600 \$ 45,185,230	10% 5%	
Total Nevellues	¥ 43,034,030	1 70	ψ 40,402,072	370	ψ 40,130,329	4 /0	ψ 43,030,10 <u>2</u>	-1 /0	\$ 42 ,719,577	-5 /0	ψ 4 3,103,230	370	
% of Revenue History													
	ACTU	AL	ACTUA	L	ACTU	AL	ACTU	ACTUAL		ET	DRAFT BU	DGET	
Tuition and Fees	52.4%		51.2%		48.9%		47.4%		47.5%		44.1%		
Property Taxes	22.3%		22.3%		22.2%		24.8%		26.9%		26.6%		
Total Local Sources	74.7%		73.5%		71.1%		72.2%		74.3%		70.7%		
State Sources	21.1%		21.7%		20.8%		20.5%		19.5%		23.4%		
State PPT Reimbursement	0.0%		0.4%		0.3%		0.3%		0.5%		0.4%		
Federal Sources	1.8%		1.9%		3.8%		3.0%		1.2%		2.4%		
Private Sources	1.2%		1.3%		1.2%		2.0%		3.0%		1.9%		
Investment Income	0.0%		0.0%		1.6%		1.0%		0.6%		0.4%		
Other Sources	1.3%		1.2%		1.2%		0.9%		0.8%		0.9%		
Total Revenues	100.0%		100.0%		100.0%		100.0%		100.0%		100.0%		

Michigan Community College Revenue Sources

College	Tuition & Fees	Property Tax	State Aid	PPT	Other
Mid-Michigan	64%	9%	25%	0%	1%
Jackson	57%	11%	25%	1%	6%
Henry Ford	52%	15%	28%	4%	2%
Glen Oaks	46%	41%	20%	10%	4%
NMC	45%	24%	24%	0%	7%
Mott	43%	27%	25%	1%	5%
Muskegon	43%	25%	26%	2%	3%
Schoolcraft	43%	34%	18%	1%	4%
St. Clair	43%	33%	20%	2%	2%
Bay-de-Noc*	42%	14%	30%	4%	10%
Grand Rapids	42%	30%	21%	2%	5%
Alpena	41%	17%	38%	1%	3%
Delta	41%	30%	24%	4%	10%
Kellogg*	41%	25%	27%	4%	3%
Southwestern	41%	25%	29%	1%	5%
Macomb	39%	30%	11%	3%	6%
Kalamazoo	38%	33%	23%	3%	3%
North Central	38%	36%	22%	0%	3%
Gogebic*	37%	15%	45%	0%	3%
Kirtland	36%	43%	19%	1%	1%
Montcalm	34%	43%	22%	0%	1%
Lansing	33%	35%	25%	0%	3%
Washtenaw	30%	51%	12%	1%	7%
Monroe	27%	52%	18%	2%	1%
Lake Michigan	24%	53%	14%	1%	8%
Oakland	24%	51%	12%	1%	12%
Westshore*	24%	51%	19%	3%	3%
Wayne	23%	54%	18%	1%	4%
State Average	37%	35%	21%	2%	5%

*building and site millage

Sorted by tuition & fees
Revenue source data from ACS 2020\ Fiscal year
Table 22

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Northwestern Michigan College Property Taxes: Taxable Values, Millage, and Revenue History

	FY17	FY18	FY19	FY20	FY21	FY22 Budget
Taxable Values (GT County)	\$4,570,971,314	\$4,753,810,167	\$5,106,798,342	\$5,368,654,721	\$5,651,352,613	\$5,901,559,989
Change in Taxable Values	1.8%	4.0%	7.4%	5.1%	5.3%	4.4%
Millage Rate Allowed	2.17	2.17	2.14	2.13	2.11	2.09
Property Taxes, Calculated	\$ 9,914,134	\$ 10,315,768	\$ 10,948,465	\$ 11,456,172	\$ 11,945,264	\$ 12,355,623
Less: budgeted TIF, Brownfield, and abatements/adjuststments.	-	-	(166,847)	(320,636)	(474,901)	(340,000)
Add: Expected Refunds	 15,000	15,000	15,000	15,000	15,000	15,000
Property Tax Budget	\$ 9,929,134	\$ 10,330,768	\$ 10,796,618	\$ 11,150,536	\$ 11,485,363	\$ 12,030,623
Property Tax Actual	\$ 10,034,788	\$ 10,350,242	\$ 10,685,705	\$ 11,163,172	\$ 11,569,141	
Budget Variance % Difference	\$ 105,654 <i>1.1%</i>	\$ 19,474 <i>0.2%</i>	\$ (110,913) <i>-1.0%</i>	\$ 12,636 <i>0.1%</i>	\$ 83,778 <i>0.7%</i>	

Salary & Benefits Considerations FY22

Contained in this section:

Salaries & Benefits

- 1. **Total Compensation:** Narrative describing the elements of the College's total compensation package and the related key budget considerations for the draft budget.
- 2. Salary and Benefits Charts: Charts comparing the composition of NMC's salaries and benefits costs to historical periods.
- **3. Employee FTE History**: Provides a historical picture of the changing NMC workforce by employee classification based on a full-time equivalent (FTE) calculation for part-time employees using hours worked.
- 4. Employee Benefits Plan: This is a summary report of the College's benefits package and out-of-pocket costs to employees

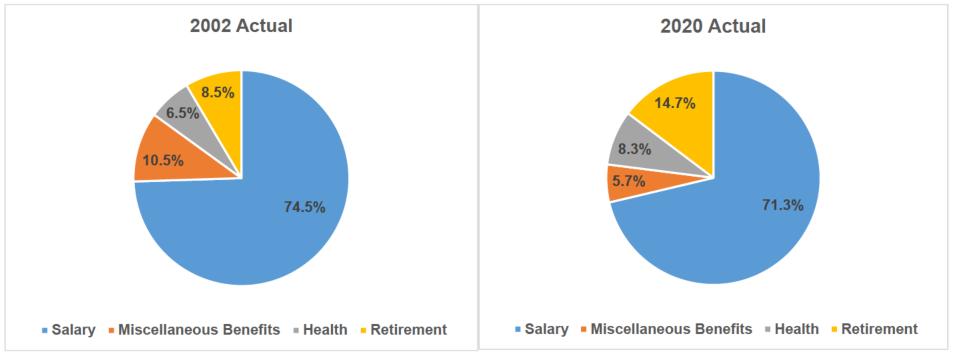
Total Compensation

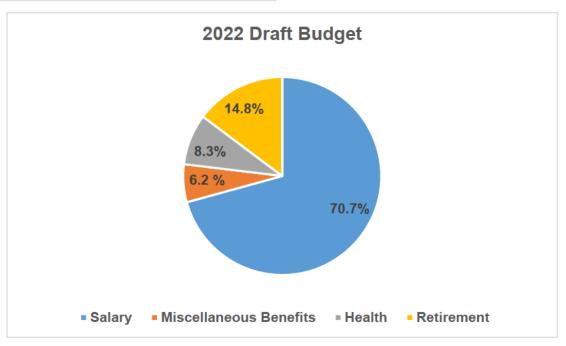
The **purpose** of NMC's compensation system is to support the attraction, development, and retention of high-quality talent to fulfill the mission and vision of the college. Our comprehensive system includes pay, benefits, performance/recognition, development/career opportunities, and work-life components. The goal of the compensation system is to be equitable, transparent, and consistent and to support NMC values of lifelong learning, exceeding expectations for quality and service, valuing all people, responsible stewardship, innovation, and thoughtful risk-taking.

Beginning in 2013, the College started a process of evaluating our compensation system to determine if the system supports the values that are important to our stakeholders. The stakeholders included all of our employees and our Board (as representatives of the public). The Compensation Committee presented its recommendation and findings to the Board of Trustees in at the October 14, 2014 study session. The 2022 working budget includes compensation adjustments for staff effective January 2022. This adjustment will be reviewed once fall enrollment numbers are final.

Compensation or Benefit	FY 2022 Key Budget Consideration
Faculty Pay	Faculty pay will increase in accordance with the MEA collective bargaining agreement, which expires in July 2022.
Staff Pay	\$300,000 with FY22 budget impact of \$150,000 to be distributed based on benchmark
Benefits	\$280,000 increase in MPSERS and Optional Retirement Plan expense based on increases in salaries and wages and historical trends
Performance, Recognition	Supervisor training
Development & Career Opportunities	\$180,000 increase in staff professional development costs based to counter prior year cuts, and in anticipation of more events
Work-life	Flexible/Remote Work Options

Percentage of Total Compensation Cost

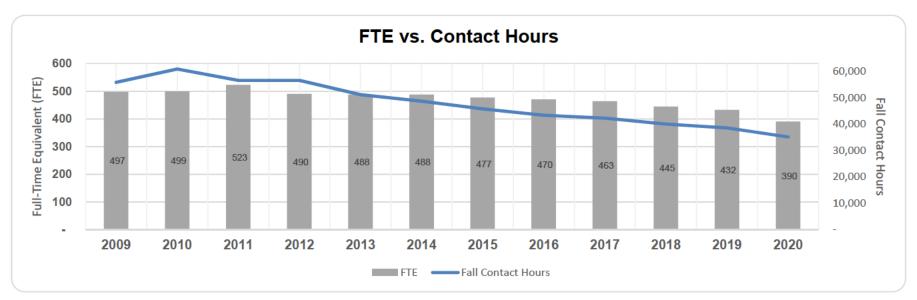




NORTHWESTERN MICHIGAN COLLEGE EMPLOYEE FTE HISTORY - AS OF OCTOBER 1

The table below represents a calculation full-time equivalent (FTE) employees based on hours worked. These figures do not reflect employee headcount.

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Faculty	89	84	92	89	89	95	94	89	87	85	81	81
Administrative	28	28	34	35	36	36	37	36	35	36	36	37
Professional Staff	73	75	77	71	79	84	86	90	87	74	84	85
Paraprofessional/Technical	45	38	49	47	45	44	45	42	39	39	42	41
Support Staff	28	24	21	18	19	17	19	20	19	19	20	17
Maintenance/Custodial	40	39	40	38	38	35	31	31	30	31	30	29
Total Regular Employees	303	290	315	298	307	311	312	308	297	283	292	289
Adjunct Faculty	96	105	89	86	82	71	67	66	65	62	49	47
Student Employees	46	42	44	41	35	34	34	31	33	32	22	13
Supplemental Employees	52	63	66	65	65	71	63	66	69	68	69	40
TOTAL	497	499	523	490	488	488	477	470	463	445	432	390
Fall Student Headcount Fall Contact Hours	5,068 55,907	5,440 60,916	5,168 56,613	4,847 56,613	4,727 51,199	4,542 48,721	4,268 45,821	4,167 43,398	3,935 42,298	3,726 40,076	3,581 38,571	3,278 35,167



NORTHWESTERN MICHIGAN COLLEGE FLEXIBLE BENEFITS PLAN 2022

Plan		Available Plan Options	3				
Medical	Core Plan	High Deductible Plan	Opt Out Medical				
Medical Insurance — Priority Health	Deductible: \$500 Individual \$1000 Family Co-insurance: 80% Plan Pays 20% You Pay Co-pay: \$20- office visit, urgent care visit, chiropractic visit \$150- ER visit Preventative Medical Care at 100% Rx: \$10.00 Generic \$40.00 Preferred \$80.00 Non-Preferred	Deductible: \$1,400 Individual \$2,800 Family Co-insurance: 80% Plan Pays 20% You Pay Pay 100% of prescriptions until deductible is met. Then coverage is the same as the CORE plan. Preventative Medical Care at 100% Health Savings Account (HSA) — NMC contributes: \$1,300 for Individual Plan \$2,600 for Family Plan	MPSERS wages) Pro-rated for				
Dental		Voluntary					
Optional Dental Insurance — Blue Cross Blue Shield of Michigan	100% Preventative 85% Class II (filling, root canal, bite guards, denture repairs, tissue conditioning) 60% Class III (crowns, veneer fillings, dentures, bridges, implants) 60% Orthodontia Yearly maximum: \$1,800 Lifetime orthodontia maximum: \$2,000						
	Voluntary						
Vision		Voluntary					
Vision Optional Vision Insurance — Eye Med	Eye exam annually with no co-pay months; \$20		th \$200 allowance on frames every 12				
	Eye exam annually with no co-pay months; \$20	r; \$0 co-pay on lenses and frames wi 0 for contact lenses or frame lenses Option I	th \$200 allowance on frames every 12 every 12 months. Option II				
Optional Vision Insurance — Eye Med	months; \$20	r; \$0 co-pay on lenses and frames wi 0 for contact lenses or frame lenses	th \$200 allowance on frames every 12 every 12 months.				
Optional Vision Insurance — Eye Med LTD	Core Employer provided Maximum: 60% of earnings, not to exceed \$1,500/mo. Core	r; \$0 co-pay on lenses and frames wi 0 for contact lenses or frame lenses of Option I Employee can purchase Maximum: 60% of earnings, not to exceed \$5,000/mo.	th \$200 allowance on frames every 12 every 12 months. Option II Employee can purchase Maximum: 70% of earnings, not to				
Optional Vision Insurance — Eye Med LTD Long-Term Disability Insurance	Core Employer provided Maximum: 60% of earnings, not to exceed \$1,500/mo.	Cr, \$0 co-pay on lenses and frames will for contact lenses or frame lenses of	th \$200 allowance on frames every 12 every 12 months. Option II Employee can purchase Maximum: 70% of earnings, not to exceed \$5,000/mo. Diuntary Term Life/Accidental Death and ements of \$10,000, up to maximum				
Optional Vision Insurance — Eye Med LTD Long-Term Disability Insurance Life/AD&D Employee Group Term Life and Accidental Death & Dismemberment	Core Employer provided Maximum: 60% of earnings, not to exceed \$1,500/mo. Core Death Benefit \$50,000 Term Life plus \$50,000 Accidental Death & Dismemberment for Full Time	Cy \$0 co-pay on lenses and frames will of contact lenses or frame lenses of fr	th \$200 allowance on frames every 12 every 12 months. Option II Employee can purchase Maximum: 70% of earnings, not to exceed \$5,000/mo. Diuntary Term Life/Accidental Death and ements of \$10,000, up to maximum is surance in increments of \$10,000, up to ions apply.				
Optional Vision Insurance — Eye Med LTD Long-Term Disability Insurance Life/AD&D Employee Group Term Life and Accidental Death & Dismemberment Insurance	Core Employer provided Maximum: 60% of earnings, not to exceed \$1,500/mo. Core Death Benefit \$50,000 Term Life plus \$50,000 Accidental Death & Dismemberment for Full Time	Cy \$0 co-pay on lenses and frames will of contact lenses or frame lenses of fr	th \$200 allowance on frames every 12 every 12 months. Option II Employee can purchase Maximum: 70% of earnings, not to exceed \$5,000/mo. Diuntary Term Life/Accidental Death and ements of \$10,000, up to maximum surance in increments of \$10,000, up to ions apply. Insurance for dependent children in				
Optional Vision Insurance — Eye Med LTD Long-Term Disability Insurance Life/AD&D Employee Group Term Life and Accidental Death & Dismemberment Insurance Spouse Group Term Life Child Group Term Life Flexible Spending Accounts	Core Employer provided Maximum: 60% of earnings, not to exceed \$1,500/mo. Core Death Benefit \$50,000 Term Life plus \$50,000 Accidental Death & Dismemberment for Full Time	Option I Employee can purchase additional Dismemberment Insurance in incre\$500,000. Some restrict Employee can purchase Term Life increments of \$2,500, \$5,000, \$7,5	th \$200 allowance on frames every 12 every 12 months. Option II Employee can purchase Maximum: 70% of earnings, not to exceed \$5,000/mo. Diuntary Term Life/Accidental Death and ements of \$10,000, up to maximum surance in increments of \$10,000, up to ions apply. Insurance for dependent children in 00, or \$10,000 per child.				
Optional Vision Insurance — Eye Med LTD Long-Term Disability Insurance Life/AD&D Employee Group Term Life and Accidental Death & Dismemberment Insurance Spouse Group Term Life Child Group Term Life	Core Employer provided Maximum: 60% of earnings, not to exceed \$1,500/mo. Core Death Benefit \$50,000 Term Life plus \$50,000 Accidental Death & Dismemberment for Full Time	Cysto co-pay on lenses and frames with the contact lenses or frame lenses of the contact lenses of frame lense	th \$200 allowance on frames every 12 every 12 months. Option II Employee can purchase Maximum: 70% of earnings, not to exceed \$5,000/mo. Diuntary Term Life/Accidental Death and ements of \$10,000, up to maximum surance in increments of \$10,000, up to ions apply. Insurance for dependent children in 00, or \$10,000 per child.				
Optional Vision Insurance — Eye Med LTD Long-Term Disability Insurance Life/AD&D Employee Group Term Life and Accidental Death & Dismemberment Insurance Spouse Group Term Life Child Group Term Life Flexible Spending Accounts	Core Employer provided Maximum: 60% of earnings, not to exceed \$1,500/mo. Core Death Benefit \$50,000 Term Life plus \$50,000 Accidental Death & Dismemberment for Full Time	Option I Employee can purchase additional Dismemberment Insurance in incre\$500,000. Some restrict Employee can purchase Term Life increments of \$2,500, \$5,000, \$7,5	th \$200 allowance on frames every 12 every 12 months. Option II Employee can purchase Maximum: 70% of earnings, not to exceed \$5,000/mo. Diuntary Term Life/Accidental Death and ements of \$10,000, up to maximum surance in increments of \$10,000, up to ions apply. Insurance for dependent children in ion, or \$10,000 per child.				
Optional Vision Insurance — Eye Med LTD Long-Term Disability Insurance Life/AD&D Employee Group Term Life and Accidental Death & Dismemberment Insurance Spouse Group Term Life Child Group Term Life Flexible Spending Accounts Dependent Care	Core Employer provided Maximum: 60% of earnings, not to exceed \$1,500/mo. Core Death Benefit \$50,000 Term Life plus \$50,000 Accidental Death & Dismemberment for Full Time	Copay on lenses and frames with the contact lenses or frame lenses of the contact lenses of frame lenses of fr	th \$200 allowance on frames every 12 every 12 months. Option II Employee can purchase Maximum: 70% of earnings, not to exceed \$5,000/mo. Diuntary Term Life/Accidental Death and ements of \$10,000, up to maximum surance in increments of \$10,000, up to ions apply. Insurance for dependent children in 00, or \$10,000 per child.				

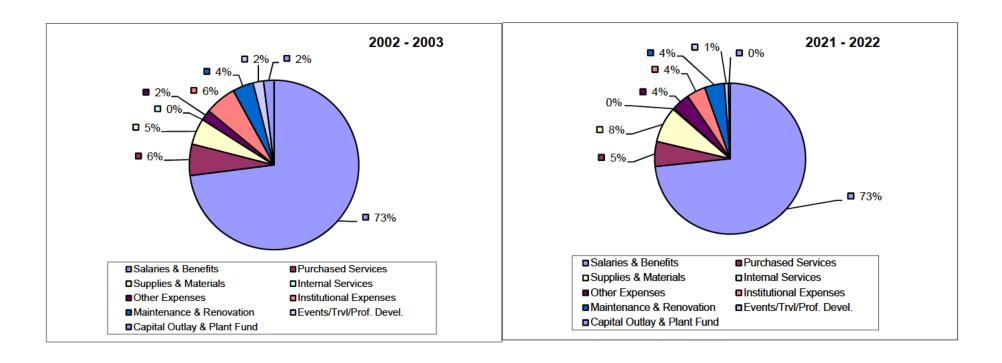
Expense Considerations

Contained in this section are:

Expenses:

- 1. Expenditures Comparison (Pie Charts): This analysis provides a breakdown of the expenditures categories as a percentage of all expenses.
- 2. Educational & General (Non-Labor) Expenses and Transfers History: This table provides a history of the College's educational & general expenses (referred to as "E&G" or non-labor). Detail of transfers is also included for the years provided.

Northwestern Michigan College Expenditures Comparison - % by Category General Fund Budget



Northwestern Michigan College Educational & General (Non-Labor) Expenses and Transfers History

	Actual FY16	Actual FY17	Actual FY18	Actual FY19	Actual FY20	Budget FY21	Budget FY22
Educational & General							
Purchased Services	2,347,170	2,579,215	2,431,771	2,537,324	2,049,534	2,391,755	2,311,193
Supplies & Materials	2,895,797	2,746,144	2,927,587	3,251,184	2,430,550	3,288,261	3,318,742
Internal Services	81,917	94,794	57,626	83,954	92,560	104,020	99,220
Other Expenses	1,542,048	1,668,308	1,604,364	1,597,838	1,534,239	1,705,772	1,670,689
Institutional Expenses	1,610,288	1,625,585	1,624,422	1,621,241	1,519,695	1,726,924	1,737,924
Maintenance & Renovation	1,367,944	1,522,039	1,394,750	1,554,197	1,609,299	1,778,289	1,828,864
Professional Development & Events	196,147	663,681	655,269	713,810	555,708	180,000	362,070
COAT / Capital Outlay	35,057	175,197	267,544	696,140	347,272	50,000	177,852
· · · · · ·	10,076,368	11,074,961	10,963,332	12,055,689	10,138,857	11,225,021	11,506,554
Transfers							
Transfer for Deferred Maintenance	999,647	999,647	999,647	1,009,643	1,019,740	500,000	1,004,265
Other Transfers Out (a)	1,560,040	1,336,846	2,751,000	2,950,542	661,865	1,240,000	1,059,661
	2,559,687	2,336,493	3,750,647	3,960,185	1,681,605	1,740,000	2,063,926
a Other Transfers Out (In)							
Strategic Funds	250,000	250,000	250,000	400,000	500,000	250,000	250,000
Funds for Transformation	33,500	50,000	600,000	50,000	50,000	50,000	50,000
Tac hours	362,722	385,982	413,213	444,394	300,912	340,000	340,000
Additional Deferred Maintenance	500,000	200,000	600,000	1,400,000	500,000	040,000	229,661
Tech Fee	400,000	400,000	500,000	500,000	500,000	500,000	500,000
Facilities Fees	40,000	40,000	40,000	40,000	40,000	300,000	40,000
Program Specific	(26,182)	(13,686)	(15,636)	(4,202)	(7,479)	100,000	40,000
EES - Elevate Software	(20, 102)	24,550	24,550	24550	24,550	100,000	
Wellness		21,000	288,873	21000	21,000		
MPSERS Reserve			50,000	95,800			
CARES Act - Federal Relief			00,000	55,550	(1,246,118)		
GLMA Transfer In (Cruise Wages)					(1,210,110)		(350,000)
	1,560,040	1,336,846	2,751,000	2,950,542	661,865	1,240,000	1,059,661

FY22 Draft Budget

FY22 Draft Budget

Contained in this section is the draft budget for fiscal year 2022. Various assumptions have been made throughout the budgeting model concerning revenues, salaries and benefits, and expenses.

Fiscal Year 2022:

- Elimination of Flexible Learning Online (FLO) fee (\$20 / online contact hour)
- 3.0% change in tuition
- 2.8% increase in contact hours
- 4.4% increase in property taxes
- Faculty and staff salary increases
- Partial restoration of professional development and capital outlay funding
- Restoration of deferred maintenance transfer

Northwestern Michigan College FY22 Draft Budget - General Fund

							Draft
			Budget		Budget		Budget
Dav			FY20		FY21		FY 22
Kev	enue Local Sources						
	Tuition & Fees	\$	23,578,426	\$	20,271,034	\$	19,916,110
	Property Taxes	Ф		Ф		Ф	
	Total Local Sources		11,150,536 34,728,962		11,485,363 31,756,397		12,030,623
			34,728,902		31,/30,39/		31,940,733
	State Sources						
	State Approp General Operating		9,795,989		8,341,730		9,995,000
	State Approp MPSERS Offsets		-		-		200,000
	State Approp Supplemental		-		-		375,000
	State LCSA / PPT Replacement		100,000		202,000		160,000
	Total State Sources		9,895,989		8,543,730		10,730,000
	Federal Sources		734,339		524,000		1,075,000
	Private Sources		549,000		1,268,000		868,897
	Investment Income		274,000		274,000		172,000
	Other Sources		441,250		353,250		392,600
	Total Revenues		46,623,540	·	42,719,377		45,185,230
_	••						
•	enditures						
61	Salaries and Wages		22,293,246		21,182,285		22,282,506
65	Benefits		9,444,229		9,072,070		9,332,244
	Total Labor Costs		31,737,475		30,254,356		31,614,750
71	Purchased Services		2,655,276		2,391,755		2,311,193
72	Supplies & Materials		3,224,916		3,288,261		3,318,742
73	Internal Services		89,920		104,020		99,220
74	Other Expenses		1,766,851		1,705,772		1,670,689
75	Institutional Expenses		1,801,213		1,726,924		1,737,924
76	Maintenance & Renovation		1,740,392		1,778,289		1,828,864
77	Events/Trvl/Prof. Devel.		653,622		180,000		362,070
79	COAT/Capital Outlay purchases		270,000		50,000		177,852
80	Transfer for Deferred maintenance projects		1,019,740		500,000		1,004,265
	Total Expenditures		44,959,405		41,979,377		44,125,569
	Other Transfers		1,664,135		1,240,000		1,059,661
Rev	enues Over (Under) Expenses		-		(500,000)		-
	Use of working capital reserves		-		500,000		-
Net	over or (Under)		-		-		-
	•	_		===			

General Tuition Draft Budget – Tuition Changes As Presented, May 2021

General Tuition - 3% change

	Current Rate			
Category	Per Contact Hour	Proposed Rate	Change	Annual Impact*
In-District	\$ 109.00	\$ 112.00	\$3.00	\$72.00
Out of District	\$ 227.00	\$ 234.00	\$7.00	\$168.00
Out of State	\$ 296.00	\$ 305.00	\$9.00	\$216.00
International	\$ 334.00	\$ 344.00	\$10.00	\$240.00

^{*}Based on 24 contact hours in an academic year; excludes the impact of eliminating the flexible learning online (F.L.O.) fee, a \$20 per online contact hour fee. Eliminating the online fee will result in <u>net savings for many students</u>, depending on their online course load.

Tier I – 3% changeAutomotive, Audio Technology, Construction Technology, Dental Assistant, Nursing, Surgical Technology, and Surveying

	Current Rate			
Category	Per Contact Hour	Proposed Rate	Change	Annual Impact*
In-District	\$131.00	\$135.00	\$4.00	\$96.00
Out of District	\$261.00	\$269.00	\$8.00	\$192.00
Out of State	\$338.00	\$348.00	\$10.00	\$240.00
International	\$381.00	\$393.00	\$12.00	\$288.00

Tier II – no change Culinary

Category	Current Rate Per Contact Hour	Proposed Rate	Change	Annual Impact*
In-District	\$156.00	\$156.00	\$0.00	\$0.00
Out of District	\$300.00	\$300.00	\$0.00	\$0.00
Out of State	\$400.00	\$400.00	\$0.00	\$0.00
International	\$452.00	\$452.00	\$0.00	\$0.00

Tier III – 3% change Maritime and 300+ Level Courses

	Current Rate			
Category	Per Contact Hour	Proposed Rate	Change	Annual Impact*
In-District	\$445.00	\$458.00	\$13.00	\$312.00
Out of District	\$445.00	\$458.00	\$13.00	\$312.00
Out of State	\$445.00	\$458.00	\$13.00	\$312.00
International	\$488.00	\$503.00	\$15.00	\$312.00