

# **Board of Trustees**

www.nmc.edu/trustees

We deliver lifelong learning opportunities to transform lives and enrich our communities.

1701 East Front Street Traverse City, MI 49686 (231) 995-1010 trustees@nmc.edu

# **Meeting Agenda**

Monday, February 28, 2022 at Timothy J. Nelson Innovation Center, Room 106/107

5:30 p.m. Regular Meeting

## I. GENERAL BUSINESS

- A. Call to Order
- B. Roll Call
- C. Pledge of Allegiance
- D. Review of Agenda and Approval of Additions, Deletions, or Rearrangements

### II. REPORTS AND PRESENTATIONS

- E. Strategic Initiatives—Jason Slade, Vice President of Strategic Initiatives
- F. Phi Theta Kappa—Kari Kahler, Alpha Rho Pi Chapter Advisor, and PTK Officers
- G. Faculty Report—Oh the Places You'll Go (On Zoom)—Scott Powell and Sarah Montgomery-Richards
- H. Enrollment Report—Todd Neibauer, Vice President for Student Services and Technologies
- I. Financial Report—Troy Kierczynski, Vice President of Finance and Administration
- J. Audit Committee—Kennard Weaver, Committee Chair
- **III. EXECUTIVE REPORTS** (Provided to the Board in their materials packet, which can be accessed on the nmc.edu Board of Trustees website.)
  - K. PRMC Report—Diana Fairbanks, Associate Vice President of Public Relations, Marketing, and Communications
  - L. Foundation Report—Rebecca Teahen, Associate Vice President for Resource Development and Executive Director of Foundation

### IV. PUBLIC INPUT

Request forms for public input are available at the meeting location. Any individual of the public may speak for up to (3) minutes. The Board will not receive public input from individuals unless they are present at the meeting. The topic addressed should be related to business within the jurisdiction of the Board. The Board will take public remarks into consideration, but will not comment at the time of input.



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## V. UPDATES

- M. President's Update—President Nick Nissley
- N. Board Chair Update—Rachel Johnson, Chair
- O. Presidential Performance and Compensation—Rachel Johnson, Committee Chair

### VI. DISCUSSION ITEMS

# VII. CONSENT ITEMS (Pursuant to Policy A-105.00 Consent Agenda Items)

These items will be adopted as a group without specific discussion. When approving the meeting agenda, any Board member may request that a consent agenda item be moved to the regular agenda for discussion or questions.

Recommend that the following items be approved:

P. Minutes of the January 24, 2022 regular meeting

# VIII. ACTION ITEMS

Q. **Manufacturing Apprenticeship Certificate** (Pursuant to Policy A-106.00 Educational Services)

Recommend approval of Manufacturing Apprenticeship Certificate, effective Fall 2022.

R. **Presidential Performance Review Process Consultant** (Pursuant to Policy A-106.00 Human Resources)

Recommend Board authorization for administration to enter into a contract with the Association of Community College Trustees (ACCT) for presidential review process consultant services not to exceed the amount of \$7,500.

## S. Closed Session

Recommend that the Board convene in closed session as permitted by Section 8(h) of the Open Meetings Act, MCL 15.268(h), to consider one privileged legal memo prepared by the college's outside counsel, Miller Canfield, PLC, which are materials exempt from discussion or disclosure under state or federal statute as written attorney-client communications in connection with Section 13(1)(g) of Michigan's Freedom of Information Act, MCL 15.243(1)(g) (Requires two-thirds majority roll call vote of members elected or appointed and serving.)

# T. Reconvene Regular Meeting

Recommend the closed session adjourn and the open session of the regular meeting be reconvened. (*Roll Call Vote*)



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# IX. REVIEW OF FOLLOW-UP REQUESTS

Confirm requests made by the Board that require administrative follow-up for information to be provided to the Board at a later date.

# X. ADJOURNMENT

# **Upcoming Board Meeting Dates:**

All board meetings are open to the public.

March 21, 2022 April 25, 2022 May 23, 2022 June 27, 2022



**To:** Dr. Nick Nissley, President

From: Jason Slade, Vice President of Strategic Initiatives

**Date:** February 15, 2022

**Subject:** Strategic Initiatives Update – February 28, 2022 Board of Trustees Meeting

This document highlights the plan for NMC Board of Trustee updates over the course of the implementation phase of the strategic plan. Each month will focus on one of the five strategies and include an update on current status, successes, and opportunities. The five strategies are:

# **Strategy 1: Future-Focused Education**

• Enhance offerings through flexible academic pathways, innovative instructional delivery models, and relevant, hands-on educational experiences to empower global learners for the future.

# **Strategy 2: Student Engagement and Success**

• Develop and deliver comprehensive support services, robust engagement opportunities, and a vibrant collegiate experience to foster learner success, goal completion, and employability.

# **Strategy 3: Diversity, Equity, and Inclusion**

• Cultivate an inclusive environment that fosters a sense of belonging and delivers equitable opportunities so all are able to thrive and succeed.

## **Strategy 4: Community Partnerships and Engagement**

• Enhance collaborations that advance community engagement, economic and workforce development, and innovative opportunities for lifelong learning.

## Strategy 5: Institutional Distinction and Sustainability

• Leverage distinctive programs that strengthen institutional sustainability and expand global connections for our learners and communities.

# **Board of Trustees Monthly Update**

Below is a sample update that the Board of Trustees will receive.

Strategy - Current Month's Strategy

Summary: A brief summary of the activities associated with this strategy. This strategy is currently on-track with 3 of the 5 objectives currently classified as "green." One objective is "red" and resources are being allocated as documented below.

# Highlights and Success:

• Highlighting successes and milestones achieved

# Challenges:

• Provide insight into some challenges facing the objective or associated action plan. Include potential solutions.

Objectives	Status	Action Timing:	Notes:
Objective 1: XXX YYY ZZZ	6 of 8 actions	2 Actions complete	
	on task	12/1/2022	
		5 Actions complete	
		6/30/23	
Objective 2: XXX YYY ZZZ	4 of 5 actions		
	on task		
Objective 3: XXX YYY ZZZ	3 of 5 actions		Minor delays in
	on task		action plans.
			Monitoring.
Objective 4: XXX YYY ZZZ	3 of 6 actions		Resources allocated
	on task		
Objective 5: XXX YYY ZZZ	5 of 6 action on		
	task		

Key							
Green	> 75% of actions supporting objective are on task						
Yellow	> 50% of actions supporting objective are on task						
Red	< 50% of actions supporting objective are on task						

Timing: Information on timing, milestones, and deliverables

PDCA (Plan Do Check Adjust): Feedback to champions from stakeholders and others will be highlighted and provided to the appropriate team for discussion.

Next Month: Initial Review – Strategy 1: Future-Focused Education

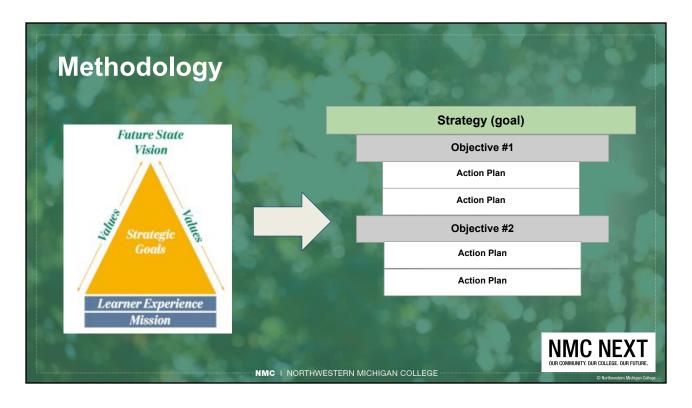


# **Objectives**

- 1. Showcase implementation process & methodology
- 2. Highlight monthly reporting structure
- 3. Receive feedback and input on monthly board update format
- 4. Calendar of future updates

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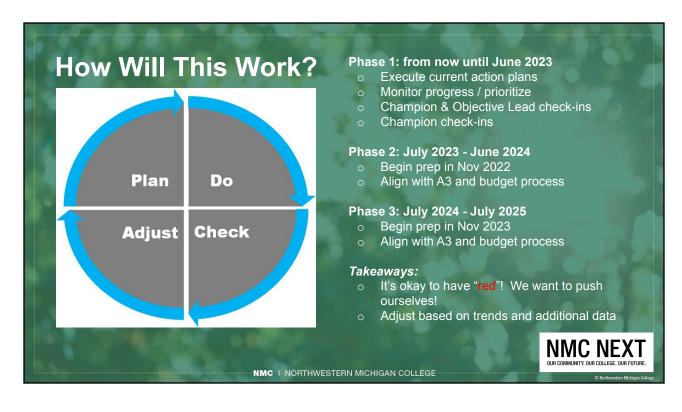
# Strategies (cont'd) Strategy 4: Community Partnerships and Engagement • Enhance collaborations that advance community engagement, economic and workforce development, and innovative opportunities for lifelong learning. • Champion: Jason Slade Strategy 5: Institutional Distinction and Sustainability • Leverage distinctive programs that strengthen institutional sustainability and expand global connections for our learners and communities. • Champion: Troy Kierczynski

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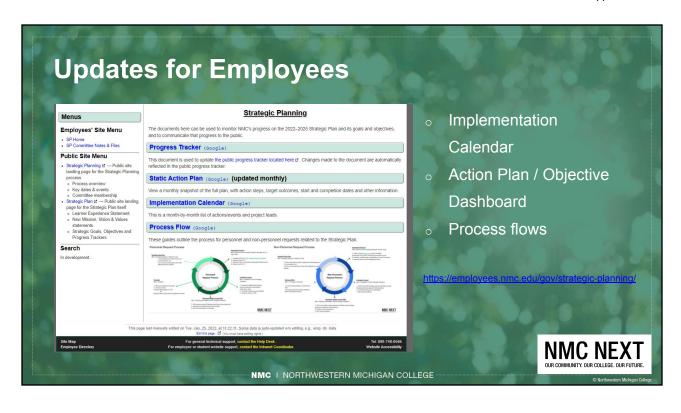


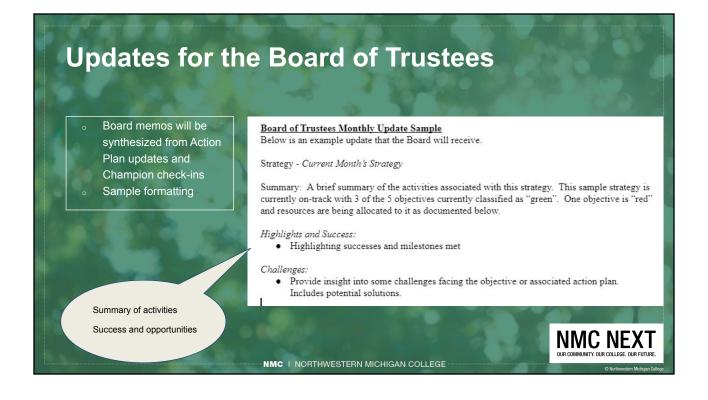


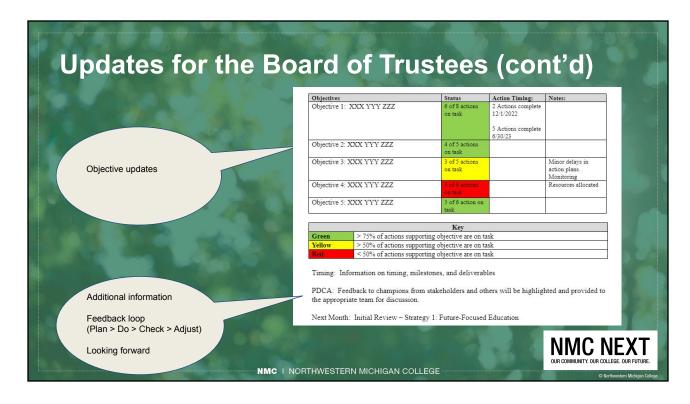


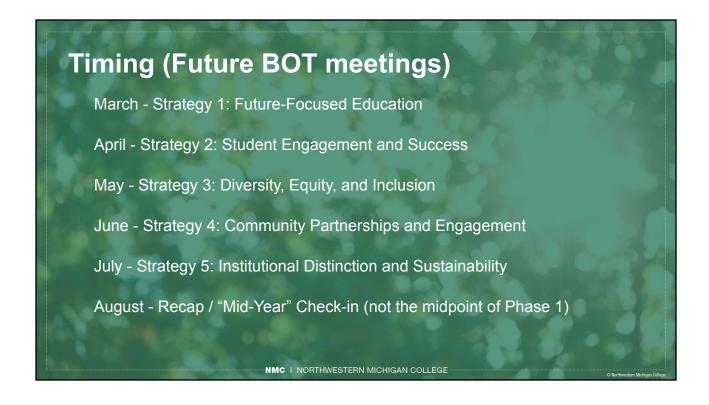


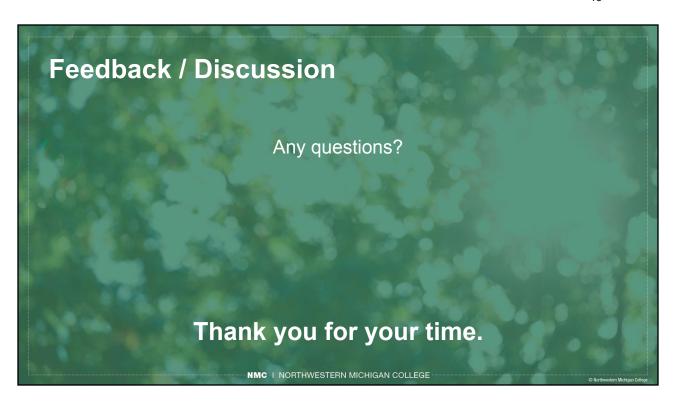












Presentation to the Board of Trustees

Northwestern Michigan College

February 28, 2022

# Phi Theta Kappa Honor Society Alpha Rho Pi Chapter







# **About PTK**

- Phi Theta Kappa is the official International Honor Society for two year colleges
- Society Foundation: Scholarship, Leadership, Service, and Fellowship
- 3.5 GPA and 12 or more credits create eligibility
- Our Chapter "Alpha Rho Pi" has 178 Students
- Activities include two large annual projects
  - Honors in Action (HiA) utilize the Honors Program Guide (biennial topic)
  - o College Project meet with the college president to discuss college community need

The overarching goal is to grow and empower leaders

# Honors in Action

Honors Study Topic: To the Seventh Generation - Inheritance and Legacy

Honors Theme: Expressions of Truth

In what way do expressions of truth create lasting legacies?

### Project: Arts & Activism

- 5 Museum Visits 7 Exhibitions
- Jim Crow Museum of Racist Memorabilia at Ferris St.
- Hosted Kick-off Event for Embrace the Dream w/ Art Project
- Hosting "Curiosities" Series in Collaboration with the Library









# College Project

Creating Generational Belongingness "You Belong Project"

- Welcome Week involvement & leadership
- Implemented the Rotaract student group
- Created the Blair Elementary School Mentoring Project & Leadership Academy







# Regional Awards

### **REGIONAL AWARDS**

- Most Distinguished Chapter 2021, 2017, 2012, 2011, 2007–2009, and 2002–2005 and 2nd Runner Up in 2014
- Distinguished Officer Team 2020, 2014, 2013, 2012, and 2011
- College Project Hallmark Winner 2011
- College Project First Runner Up 2017
- College Project Second Runner Up 2021
- College Project Third Runner Up 2012
- Honors in Action Hallmark Winner 2021, 2019, 2017 and 2010
- Honors in Action First Runner Up 2011
- Honors in Action Third Runner Up 2014

### **REGIONAL HALLMARK AWARDS**

### (Since Rebranded To Honors in Action & College Project)

- Fellowship Hallmark Award 2003, 2004, 2006 and 2009
- Scholarship Hallmark Award 2002, 2003, 2004, 2005, 2007 and 2009
- Leadership Hallmark Award 2002, 2003, 2004, 2005, 2007 and 2008

# International Awards

### INTERNATIONAL AWARDS

- Distinguished Chapter 2021(Ranked 8th in the world!), 2017 and 2012
- Distinguished Honors in Action Project 2021(Top 3!), 2019, 2017 and 2012
- Distinguished Officer Team 2014, 2012



# The Experience

Involvement in Phi Theta Kappa has been transformative in the lives of students.



# QUESTIONS

Thank you for your time.

# NMC BOT Faculty Presentation Form

This form will be shared with the BOT before the meeting so they know what you will be presenting and a little bit about you. Thank you for sharing your time and expertise with the BOT so they continue to be informed about the high quality educators and programs we have here at NMC.

Name \*

Sarah Montgomery Richards & Scott Powell

Your Title \*

(Sarah) Instructor -Philosophy & Communications (Scott) Capt/Faculty - Maritime Academy

Presentation Title \*

Oh the Places You'll Go (On Zoom)

Please provide a description of what you will be presenting to the BOT. \*

We will be presenting on some of the projects and activities we've been able to engage in with our students thanks to new technologies, including Zoom

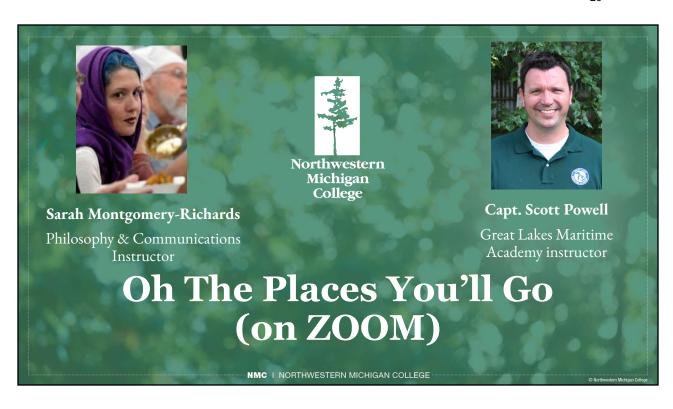
Who are you? Please upload or type a bio here. If you do not have one, just tell The BOT a bit about yourself. This info will be given to them before the meeting. \*

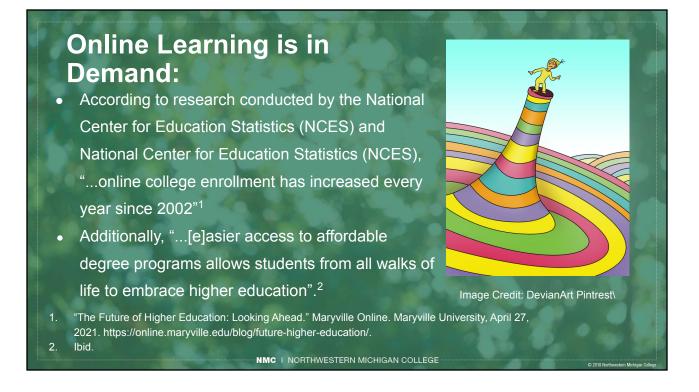
Here is a link to some information on Scott: https://blogs.nmc.edu/?p=55419 I can ask him for a more complete bio and forward it. Here is a link to bio for Sarah:

 $https://docs.google.com/presentation/d/1o1HKMHPzGDROIVJDdupUKSP0zV3XoKUcoDkZk9\_kpoQ/edit?usp=sharing$ 

This form was created inside of Northwestern Michigan College.

Google Forms





# Online Learning Has Expanded What We Can Offer Students:

- Increased instructor familiarity with our Learning Management System (LMS)
   Moodle, has presented opportunities to be less reliant on physical paper: tests
   and quizzes can be taken online, and papers as well as other assignments can
   be submitted electronically.
- Developing skills related to tools such as Zoom, Padlet, FlipGrid, YellowDig, Remind, Polleverywhere, Panopto, Ensemble, Slack, WordPress, WeVideo, Adobe Spark, Survey Monkey, Pear Deck, Educreations, Perusall, GrackleDocs, Grammarly, Equatio, and Read&Write not only equips us for today, but prepares us to meet the demands of the future.

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# Captain Scott Powell: The pandemic has allowed for faculty to use the best practices from the different learning formats.

**Lecture Courses** 



**Hybrid Courses** 

Livestream Courses

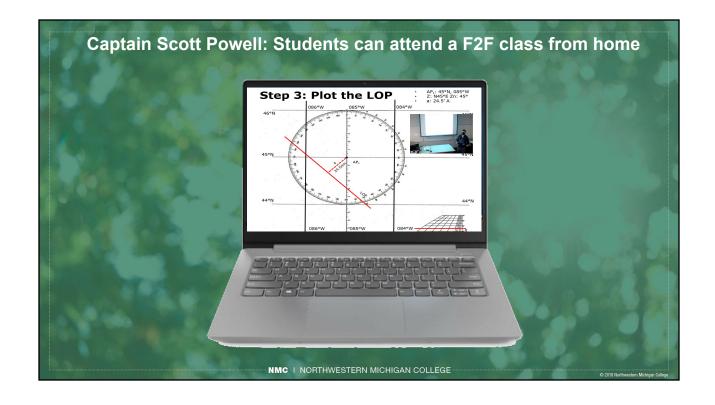












# **Student comment:**

"I attended MDK 324 (Celestial Navigation) via Zoom because I had COVID and stayed home. The way Captain Powell has things set up made me feel that there was no discernible difference in quality of instruction when attending via Zoom versus attending in person. There was a camera hanging from the ceiling so that I could see him as he taught. More importantly, I was able to see the same slides that the rest of the class was seeing, at the same time they were seeing them. Also, Captain Powell was wearing a microphone, which allowed me to hear him perfectly. At no time did I have any trouble hearing him or following along."

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Captain Scott Powell: How to keep students engaged? Polling whether F2F or online allows for real-time assessment of understanding.

Percent to once to join, then A, B, or C

Which side of the range line is indicated by these dayboards?

Left A

Right B

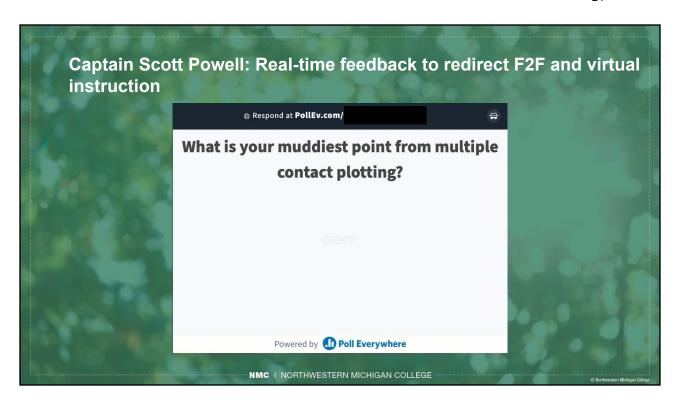
Vision

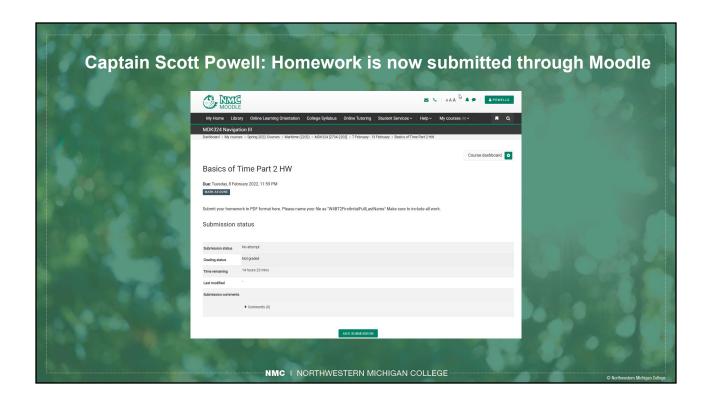
On the C

Control of the range line C

Powered by Poll Everywhere

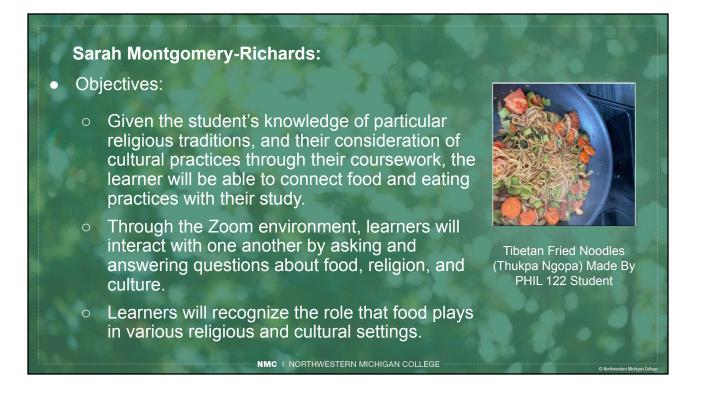
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# Sarah Montgomery-Richards: Using Zoom to Connect Religion, Culture, and Food Goal: Offer more interactive, experiential virtual experiences that connect religion and culture. These opportunities would be optional, and extra credit, with various participation options. Tibetan Momos Made By PHIL 122 Student

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# **Sarah Montgomery-Richards:**

- In Practice:
  - Students were provided with the recipes well in advance, and it was made clear that this was optional.
  - Students could earn up to 25 extra credit points for participating in the live event and cooking. They could earn 10 extra credit points for tuning in and just participating in the conversation. Students who couldn't participate on the day of the event could watch the recording, cook on their own, and submit pictures of their food for extra credit.



Potato Latkes Made By PHIL 121 Student

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# **Sarah Montgomery-Richards:**

- In Practice:
  - Finances aren't a barrier! If a student wants to participate and can't afford the ingredients, I make arrangements to get them what they need. I've also created "spice packets" for pickup when there are difficult to find ingredients.
  - Indian Cooking Sattvic Clip
  - Jewish Cooking Night Hanukkah Clip

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# MEMO Enrollment Services

To: Dr. Nick Nissley, President

From: Todd Neibauer, VP for Student Services and Technologies

Date: February 1, 2022

Subject: Spring 2022 Enrollment Report

# **Spring 2022**

Overall contact hour enrollment for spring 2022 ended up 10.9% on the college's count date, January 24. Included below are the final numbers and comparisons for spring semester, links to the complete set of count date reports, and the enrollment results for other community colleges in the state.

## Some items of note:

- The percentage of retained students from fall rose from 61.7% last year to 65.5%. This percentage averaged 66.8% in the two years prior to the pandemic.
- Yellow River Each spring we have Yellow River Conservancy Technical Institute students who receive instruction from NMC instructors. This was the first year that these students are actually reflected in our count day numbers. Those students accounted for 4.5% of contact hours. Without these students our contact hour increase would have been about 6%. Unfortunately, we will not have another cohort with Yellow River in the spring of 2023.
- Average contact hours increased from 9.91 to 10.65. This number had averaged 10.4 in the two years prior to the pandemic.

(Source: Digital Dashboard Same Date Comparison SP2019-2022)

	2019	2020	2021	2022
Applicants	1,561	1,613	1,746	1,445
Admits	1,215	1,282	1,371	1,173
Admits Registered	785	828	811	780
<b>Prior Admits Registered</b>	24	7	5	8
Retained Students	2,491	2,392	2,024	2,159
Return Students	188	125	153	141
Average Contact Hours	10.39	10.41	9.91	10.65
Total Headcount	3,488	3,352	2,993	3,088
<b>Total Contact Hours</b>	36,245	34,882	29,670	32,899
Tuition	6,676,007	6,586,019	5,584,846	6,687,457

# Additional count day reports for spring 2022

Following are the reports included:

• Academic Enrollment Report ... Summary for the past six years

# Registration

- Report Day Status ... Executive summary which includes inquiries, applications, financial aid, headcount, credit hours, contact/billing hours, and assessed tuition and fees
- Credit Hours ... Generated by departments
- <u>Contact Hours</u> ... Generated by departments
- <u>Student Demographics</u> ... Comparison of students registered by residency, financial need, age range, credit load, ethnicity, gender, student type, and count of residence
- <u>Program Analysis</u> ... Contact hours of students enrolled in specific programs
- <u>Projections Report</u> ... For upcoming semester

# **Admission and Recruiting Information**

- <u>Applicant Demographics</u> ... New applicants showing residency, financial need, age range, ethnicity, gender, and student type
- Admission Application Sources
- <u>Prospect Demographics</u> ... by gender, age range, and county
- <u>Prospect Statistics</u> ... by program of study
- Prospect Statistics by High School
- Source Analysis

MCCSA- Michigan Community College Enrollment

Community College	% change in credit hours	% change in head count	Total head count
Alpena	-3.2	-0.6	1,201
Bay	-5	0	1,778
Delta	-0.3	3.2	6,674
Glen Oaks	-0.6	-1.1	1,174
Gogebic	2.7	3.3	812
Grand Rapids	-0.3	1.1	11,442
Henry Ford	0.7	4.2	6,325
Jackson	0.3	1.3	4,239
Kalamazoo Valley	-2.8	-1.6	6,292
Kellogg	1.3	2.7	3,325
Kirtland	-6.5	-1.8	1,272
Lake Michigan	13.9	13.1	2,884
Lansing	-3.8	-2.5	9,613
Macomb	-9	-5.5	15,295
Mid Michigan	0.3	1.2	3,162
Monroe County	17	14	1,255
Montcalm	0.5	5.7	1,491
Mott	5.8	1.4	6,044
Muskegon	2.1	1.1	3,546
North Central Michigan	-12.4	-2.8	1,583
Northwestern Michigan	9.8	3.2	3,121
Oakland	-2.8	-4.9	13,554
Schoolcraft College	-4.7	-2.6	7,811
Southwestern Michigan	-8	-6.9	1,549
St. Clair County	-4.4	-5.4	3,065
Washtenaw	-3.8	-3.8	10,370
West Shore	-5.3	-5.6	992





**To:** Dr. Nick Nissley, President

From: Troy Kierczynski, Vice President of Finance and Administration

**Date:** February 22, 2022

**Subject:** Summary Report for the General Fund as of January 31, 2022

The attached reports summarize the financial results for the General Fund as of January 31, 2022. The seventh month represents 58% of the year.

### **Month End Results**

The month end reports are interim and not a reflection of actual year-end results.

The timing of revenue and expenses fluctuates throughout the year and will affect year end results.

The general fund ended the month with revenue over expenses of \$4,979,295. Revenue increased by 9% when comparing January 2022 to January 2021. Expenses increased 6% in comparison to January 2021.

# **Revenue (letters refer to the attached General Fund summary)**

- A. Tuition and fees improved from January 2021. For Spring 2022, the budget was set at 30,305 contact hours for a total budgeted revenue of \$5,877,611. Actual spring contact hours are projected at 30,763 with actual revenue of \$5,941,818. Spring revenue is trending over budget by \$64,207.
- B. Property Taxes: Tax revenue is recorded as payments are received. The overall increase for the fiscal year is expected to be 3% over the previous fiscal year.
- C. State Sources include budget appropriations, personal property tax payments and MPSERS retirement offset payments. State appropriations payments are paid over 11 months (Oct to Aug).
- D. Federal Sources are generally restricted and are no longer accounted for in the General Fund.
- E. Actual year-to-date investment income recorded for fiscal year 2022 reflects interest income only. Interest income is comparable to prior year due to a lingering low interest rate environment.
- F. Both Private Sources and Other Sources are timing and event dependent.

# **Expenses**

- G. Salaries and benefits are on track with the FY22 budget.
- H. Overall expenses are under budget at this time.
- I. Capital Outlay reflects expenditures budgeted through the allocation of COAT dollars.

# Northwestern Michigan College



# Month end reports are interim and not a reflection of year end results. Unaudited

# Summary Report for General Fund Accounts Fiscal Year 2022, Period 07

			2021-2022	YTD	% of	
Funds	Accounts		Adjusted Budget	Activity	Annual Budget	
TOTAL GENERAL FUND						
50	Revenues					
		Tuition and Fees	19,916,110	13,650,761	68.54%	Α
		Property Taxes	12,030,623	8,778,459	72.97%	В
		Other Local	<u>0</u>	<u>0</u>	*	
		Local Sources	31,946,733	22,429,220	70.21%	
		State Sources	10,730,000	5,005,390	46.65%	С
		Federal Sources	1,075,000	500	0.05%	D
		Private Sources	868,897	340,954	39.24%	F
		Investment Income	172,000	96,142	55.90%	Е
		Other Sources	<u>392,600</u>	<u>241,674</u>	61.56%	F
		Total Revenues	45,185,230	28,113,880	62.22%	
60	Labor					
		Salaries & Wages	22,282,506	12,217,756	54.83%	G
		Benefits	9,332,244	<u>5,450,662</u>	58.41%	G
		Total Labor	31,614,750	17,668,418	55.89%	
70	Expenses					
		Purchased Services	2,311,193	1,262,897	54.64%	Н
		Supplies & Materials	3,318,742	1,234,695	37.20%	Н
		Internal Services	99,220	-5,010	-5.05%	Н
		Other Expenses	1,670,689	709,975	42.50%	Н
		Institutional Expenses	1,737,924	820,209	47.19%	Н
		Maintenance & Renovation	1,828,864	865,797	47.34%	Н
		Prof Develop, Travel & Events	362,070	204,315	56.43%	Н
		Capital Outlay	<u>177,852</u>	123,027	69.17%	I
		Total Expenses	11,506,554	5,215,905	45.33%	
		Total Expenditures	43,121,304	22,884,323	53.07%	
80	Transfers	·		, ,		
		Transfers	2,063,926	250,262	12.13%	
		Total Transfers	2,063,926	250,262	12.13%	
	To	otal Expenditures and Transfers	45,185,230	23,134,585	51.20%	
		nues over (under) Expenditures	0	4,979,295		



# Northwestern Michigan College Comparison - Fiscal Year to Date General Fund Jan 2022 vs. Jan 2021

# INTERIM

This statement does not reflect year-end results.

	YTD 1/31/2022	YTD 1/31/2021	\$ Diff	% Diff	Comments
Revenue	1/31/2022	1/31/2021	<u> </u>	<u> /6 DIII</u>	Comments
Local Sources:					
Tuition & Fees	\$ 13,650,761	\$ 13,314,584	\$ 336,177	3%	Primarily due to increases in tuition from enrollment (partially offset by elimination of online fees), GLMA cruise fees (cruises offered through the fall in FY22), increases in flight fees, and increases in EES offerings and registrations compared to FY21
Property Taxes	8,778,459	7,125,272	1,653,187	23%	Timing of property tax payments received from townships and overall increases in taxable values
Total Local Sources	22,429,220	20,439,856	1,989,364	10%	
State Sources	4,927,151	4,528,235	398,916	9%	Primarily due to State's 201e One-Time Operational Support payment received in October 2021
State PPT Reimbursement	78,239	87,747	(9,508)	-11%	State funding formula resulted in slightly lower PPT reimbursement for FY22
Federal Sources	500	206,977	(206,477)	-100%	Primarily due to the change in recognition of GLMA federal grant activity with the federal grant funds instead of the general fund (changes made in late FY21 and will remain in place going forward)
Private Sources	340,954	347,664	(6,710)	-2%	Timing of Foundation gifts
Investment Income	96,142	58,363	37,779	65%	Higher interest/dividends recognized in FY22 than in FY21
Other Sources	241,674	185,186	56,488	31%	Primarily due to higher Lobdell sales, higher write off reversals for students, and EES revenue from their summer bridge program (GRASP) in FY22
Total Revenue	28,113,880	25,854,028	2,259,852	9%	Summer bridge program (Oroxor ) III 122
Expenses_					
Salaries and Wages	12,217,756	11,773,954	443,802	4%	In line with budget and prior year
Benefits	5,450,662	5,363,383	87,279	2%	In line with budget and prior year
Purchased Services	1,262,897	979,985	282,912	29%	Primarily due to food services for GLMA cruises (higher cruise activity in summer/fall 2021 than summer 2020)
Supplies & Materials	1,234,695	1,240,885	(6,190)	0%	Consistent with prior year
Internal Services	(5,010)	(11,772)	6,762	-57%	Timing of internal events/charges in FY22 including NMC Fellows Dinner and Student Life events offset by semi-annual fitness fee transfer
Other Expenses	709,975	636,515	73,460	12%	Primarily related to timing of GLMA tug rental expenses and higher recruiting/promotional expenses in FY22
Institutional Expenses	820,209	766,276	53,933	7%	Primarily due to the timing of invoices for utilities
Maintenance & Renovation	865,797	857,573	8,224	1%	Consistent with prior year
Professional Development	204,315	120,333	83,982	70%	Increase in professional development expenses as professional development has been added back into the budget in FY22
Capital Outlay	123,027	24,123	98,904	410%	Timing of COAT purchases
Total Expenses	22,884,323	21,751,255	1,133,068	5%	
Transfers	250,262	45,722	204,540	447%	Aviation flight hours transfer (offset in FY21 by transfer of admin expenses from general fund to CARES Act [CRF] fund)
Total Expenses & Transfers	23,134,585	21,796,977	1,337,608	6%	_
Net Revenue Over (Under) Expenses	\$ 4,979,295	\$ 4,057,051	\$ 922,244	23%	_



# Northwestern Michigan College Comparison - Month Over Month General Fund Jan 2022 vs. Dec 2021

# **INTERIM**

This statement does not reflect year-end results.

	YTD 1/31/2022	YTD 12/31/2021	Jan 22 Activity	Dec 21 Activity	Comments
Revenue	<u></u>	<u></u>	<u> </u>	<u>- 10 11 11 1</u>	
Local Sources:					
Tuition & Fees	\$ 13,650,761	\$ 11,536,555	\$ 2,114,206	\$ 1,552,649	Primarily due to the allocation of spring fees in January (allocations for semester fees are recorded at the beginning of spring/fall semesters)
Property Taxes	8,778,459	5,720,772	3,057,687	343,572	Timing of tax collections received
Total Local Sources	22,429,220	17,257,327	5,171,893	1,896,221	
State Sources	4,927,151	3,713,104	1,214,047	1,064,207	Correction to amount of monthly accruals (miscalculation discovered and corrected in January)
State PPT Reimbursement	78,239	78,239	_	-	Consistent with prior month
Federal Sources	500	500	_	500	Federal grant received for Marine Center in December
Private Sources	340,954	110,185	230,769	-	Timing of Foundation gifts
Investment Income	96,142	81,174	14,968	13,701	Consistent with prior month
Other Sources	241,674	212,410	29,264	28,541	Consistent with prior month
Total Revenue	28,113,880	21,452,939	6,660,941	3,003,170	
Expenses Salaries and Wages	12,217,756	10,581,090	1,636,666	2,580,506	December had an extra pay period (3 pays instead of 2)
Benefits	5,450,662	4,454,833	995,829	982,229	Consistent with prior month (benefits do not come out of first 2 pays in the month only)
Purchased Services	1,262,897	1,044,384	218,513	188,376	Primarily due to timing of legal fee payments
Supplies & Materials	1,234,695	1,007,565	227,130	185,643	nursing assessment rees) in January
Internal Services	(5,010)	4,491	(9,501)	1,265	Due to the timing of the spring semester fitness fees transfer
Other Expenses	709,975	625,082	84,893	•	Primarily due to lower recruiting/promotional expenses and lower native tuition waiver in January
Institutional Expenses	820,209	619,198	201,011		Due to timing of utilities invoices and higher snow removal expenses in January
Maintenance & Renovation	865,797	739,148	126,649	,	Primarily due to timing of software maintenance renewal expenses in January
Professional Development	204,315	149,201	55,114	33,387	Primarily due to timing of membership dues
Capital Outlay	123,027	64,783	58,244	49,562	Kendall Electric \$7,431 (engineering tech equipment), H.H. Barnum Company \$252 (engineering tech equipment), Unmanned Vehicle Technologies \$19,849 (drone equipment - engineering tech), Airgas Great Lakes \$22,914 (hydraulic bender - welding), Kreuger Pottery \$7,798 (pottery equipment)
Total Expenses	22,884,323	19,289,775	3,594,548	4,358,027	
Transfers	250,262	250,262	-	85,569	Aviation flight hours transfer
Total Expenses & Transfers	23,134,585	19,540,037	3,594,548	4,443,596	_
Net Revenue Over (Under) Expenses	\$ 4,979,295	\$ 1,912,902	\$ 3,066,393	\$ (1,440,426)	_ ) _



# Northwestern Michigan College Income Statement Projections - General Fund For the Year Ended June 30, 2022

INTERIM

This statement does not reflect year-end results.

As of 2/17/22

	FY21 <u>Actual</u>	FY 22 <u>Budget</u>	YTD <u>2/17/2022</u>	FY 22 Projected	Difference vs. Budget	Comments Comments
Revenue						
Local Sources:						
Tuition & Fees	\$ 19,730,147	\$ 19,916,110	\$ 13,799,612	\$ 21,154,757	1,238,647	Enrollment increasing in FY22; summer and fall 2021 recognized tuition above budgeted amounts. Additionally, revenue in areas including EES and aviation are increasing in FY22 as compared to FY21
Property Taxes	11,569,141	12,030,623	8,962,463	12,030,623		In line with budget
Total Local Sources	31,299,288	31,946,733	22,762,075	33,185,380	1,238,647	
State Sources	12,494,296	10,570,000	4,700,142	10,706,900	136,900	In line with budget
State Property Tax Reimbursement	183,427	160,000	78,239	156,477	(3,523)	In line with budget
Federal Sources	8,500	1,075,000	500	500	(1,074,500)	GLMA direct funding is now recognized in restricted funds instead of the general fund; FY22 budget does not account for this
Private Sources	1,006,602	868,897	340,954	868,897	0	In line with budget
Dividend and Interest Income	183,806	172,000	96,142	168,249	(3,751)	Near zero federal funds rate is minimizing returns; multiple rate hikes expected starting March 2022
Unrealized Gain (Loss) on Investments	(525,507)	-	-	-		
Other Sources	323,305	392,600	254,048	436,721	44,121	Increase in extra sales including Lodbell's sales in FY22
Total Revenue	44,973,717	45,185,230	28,232,100	45,523,124	337,894	
<u>Expenses</u>						
Salaries and Wages	21,060,380	22,282,506	13,104,687	22,463,814	181,308	In line with budget
Benefits	11,234,226	9,332,244	5,833,139	9,381,582	49,338	In line with budget
Purchased Services	2,049,405	2,311,193	1,329,408	2,304,346	(6,847)	In line with budget
Supplies & Materials	2,264,808	3,318,742	1,314,525	2,929,333	(389,409)	Slower consumption of supplies due to continued remote work and instruction
Internal Services	10,642	99,220	(2,800)	(16,262)	(115,482)	Lower internal event activity as a lot of events remain remote
Other Expenses	1,131,852	1,670,689	741,267	1,449,509	(221,180)	Continued savings in non-PD events and travel
Institutional Expenses	1,388,583	1,737,924	949,184	1,549,566	(188,358)	Budgeted for increases in utilities but expenses are currently trending below budget
Maintenance & Renovation	1,588,584	1,828,864	923,136	1,690,131	(138,733)	Maintenance of software and equipment trending below budget
Professional Development	226,041	362,070	225,496	377,422	15,352	Increase in professional development expenses
Capital Outlay	56,368	177,852	123,027	177,852	-	
Total Expenses	41,010,889	43,121,304	24,541,070	42,307,292	(814,012)	
Transfers Out (In)						
Plant Fund - General Maintenance	2,700,000	1,233,926	-	1,233,926		Budgeted transfer for maintenance of capital
Plant Fund - Technology Maintenance	500,000	500,000	-	500,000		Budgeted transfer for maintenance of technology
Plant Fund - Facility Fee for Maintenance	-	40,000	-	40,000		Budgeted transfer for facility fee for maintenance
Plant Fund - Aviation Capital Fund	358,680	340,000	250,262	340,000		Budgeted transfer for Aviation equipment fund; based on revenue, calculated using tach hours
Plant Fund - EES Transfer for Elevate	24,550	-	-	24,550	24,550	Transfer for EES purchase of Elevate software (year 5 of 5)
Bd Designated - Strategic Projects	450,000	250,000	-	250,000		Budgeted transfer for strategic projects
Bd Designated - Funds for Transformation	150,000	50,000	-	50,000		Budgeted transfer for funds for transformation
Restricted Fund - CARES Act Funding	(2,597,885)	(050,000)	(58,900)	- (000 000)		Transfer CARES Act funding items to restricted fund
Restricted Fund - GLMA Direct Support	- 026 944	(350,000)	-	(600,000)		Transfer MARAD restricted funds to the general fund to support academy operations
Restricted Fund - GLMA Heritage Act	936,841	-		-		One-Time transfer of Heritage Act fund balance to restricted fund
Program Specific Total Transfers	(3,342) <b>2,518,844</b>	2,063,926	191,362	- 1,838,476	(225,450)	
			,			
Total Expenses & Transfers	43,529,733	45,185,230	24,732,432	44,145,768	(1,039,462)	
Net Revenue Over (Under) Expenses	\$ 1,443,984	\$ -	\$ 3,499,668	\$ 1,377,356	\$ 1,377,356	

# Northwestern Michigan College Financial Reserves June 30, 2021

			<u>Target</u>	<u>Target</u>	Actual Reserve						
	Required Reserves	<u>Target Measure</u>	<u>Minimum</u>	<u>Maximum</u>	<u>Balance</u>	<u>Result</u>					
A.	General Operating Reserve	3-6 months of budgeted annual operating expenses	\$ 10,780,326	\$ 21,560,652	\$ 12,188,308	Within Target					
В.	Fund for Transformation	2-5% of budgeted annual operating expenses	\$ 862,426	\$ 2,156,065	\$ 1,704,584	Within Target					
c.	Plant Fund	2-5% of appraised replacement value of real property	\$ 4,550,412	\$ 11,376,030	\$ 5,398,088	Within Target					
		Required Reserves	\$ 16,193,164	\$ 35,092,747	\$ 19,290,980						
Add: Other reserves established by management  Auxiliary Reserves 9,567,395  Wellness 364,114  Strategic Projects 1,256,884  Restricted for GLMA Vessels 512,401  Restricted for HEERF lost revenue / GAAP revenue recognition difference (3,432,816)  Total Reserves before GASB 68 / 75 \$ 27,558,958 a											
	Add: GASB 75 - OPEB deficit (12,745,423) Add: GASB 68 - Pension deficit (50,978,697)  Total Reserves (Deficit) \$ (36,165,162) a										

**a** Also found in Note 9 to the College's FY21 audited financial statements. https://www.nmc.edu/departments/finance-administration/audits/files/audit-nmc-2021.pdf

# Northwestern Michigan College Board of Trustees

# **Audit Committee Minutes**

February 4, 2022 President's Office Conference Room 1701 E. Front Street, Traverse City, MI 49686

Committee Chair Kennard Weaver called the meeting to order at 11:01 a.m.

Members Present: Kenneard Weaver, Ken Warner, Andy Robitshek

Others Present: Lynne Moritz, Troy Kierczynski, Lindsey Lipke

## **Review of Committee Charge**

Kennard referenced the committee charge and Policy A-106.00 Items for Specific Board Approval lists Selection of auditing firm; acceptance of annual audit

#### **Audit Firm Rotation**

There was discussion regarding the frequency and benefit of rotating audit firms. The college has worked with Plante Moran since 2017.

# **Review of Request for Proposals**

Committee Chair Kennard Weaver recommended removing "CPA firms with a full service" on (page 11 of the document) and adding the scope of work be defined as three fiscal years (page 17). Warner motioned to approve the request for proposals with Weaver's recommended edits. Robitshek seconded the motion. It was also noted the timeline in section 6 of the document will need to be updated before releasing the request for proposals. The amended Request for Proposals will be sent to the auditing firms whose names were supplied by Trustees Oblinger and Weaver, in addition to the two proposed by Troy Kierczynski.

**Public Input**—There was no public comment offered.

The meeting was adjourned at 11:36 a.m.

Recorded by Lynne Moritz, Executive Director of the President's Office and Board Operations



MEMO
Public Relations, Marketing,

and Communications

To: Nick Nissley, President

From: Diana Fairbanks, Associate VP of PR, Marketing and Communications

**Date: 2-18-22** 

**Subject:** January 2022 Monthly Report

January saw positive growth across all areas with notable growth in earned media and paid digital media. This is in part due to increased proactive public relations capacity thanks to the BOT support of the expanding the PRMC team. We are now working on developing plans to lead, support or advise the marketing and communications efforts highlighted in NMC Next, the college's new strategic plan. The following is an overview of the work of Public Relations, Marketing and Communication for January 2022.

#### Paid Media

- Google
  - Search
  - Display
  - Remarketing
- Ticker

The January spend saw a planned increase in paid traditional and social advertising to align with the admissions cycle. Our efforts to have consistent investment in our digital campaigns is showing increases in conversions and click through rates, while also becoming more efficient with a lower cost per click. We will continue work to refine keywords and update landing pages. Efforts to increase efficiency in paid campaigns and improve content quality in shared media is also taking hold and showing positive results.

#### Outcomes:

#### Conversions

Campaigns	January '22	MOM
NMC Branded- search (local)	667	+111
NMC General- display (traditional learner MI)	332	-2 ↓
NMC Branded- search (MI)	311	+57 1

NMC General- display (adult learner MI)	231	=
NMC General- remarketing (adult learner MI)	160	+18 1
NMC General- remarketing (traditional learner MI)	153	+27
NMC General- display (adult learner local)	149	+64
NMC General- display (traditional learner local)	101	+50

- Paid socials
  - 584 clicks to the enrollment landing pages
- Ticker
  - 4 headliner ads; 563 clicks to adult learner landing page
- Web traffic (1/1-1/31)
  - <u>The Affordable Degrees landing page</u> for paid search and display campaigns
    - 8,082 visits/pageviews
    - 3% of all site traffic
    - It's driven:
      - o 496 visits to the apply page
      - 92 visits to the NMC homepage
      - o 41 visits to the 2021-22 tuition announcement
      - o 32 visits to the Economic Impact Study page
  - Adult learners landing page
    - **6,162** visits/pageviews
    - It's driven:
      - 487 to the apply page
      - 52 visits to the homepage
      - 40 visits to the contact admissions page
      - 13 visits to the Learning Options page

## Earned Media

Monthly recap of media coverage and sentiment

NMC was featured in 137 media mentions with an estimated publicity value of \$55,200 based on the Cision media monitoring system. Media coverage stories that resulted in the most attention include:

- <u>Traverse City man dies in accident on freighter along Lake Michigan shoreline</u> Detroit
   Free Press, January 22, <u>9&10 News</u>, <u>UpNorthLive</u>
- Board approves 'NMC Next' strategic plan Record-Eagle, January 25, 9&10 News
- In celebration: Honoring MLK, Jr. with music, books and art, Record-Eagle, January 14

Media sentiment ranking for January (based on a Cision algorithm that ranks pre-assigned tone of keywords) shows 99.2% positive or neutral coverage. This flat MOM (December, 99.2%) and

increase YOY (2021, 91.6%). The result categorized as negative was a letter to the editor on Trustee Bishop's comments about DEI in the strategic plan.

#### Owned Media

Monthly published owned media

During January, PRMC published two NMC Now e-newsletter to 884 supporters. The average open rate was 49.7%. The feature article announcing <u>Marcus Bennett's new DEI role</u> from 1-12-22 was the most popular link clicked.

Other popular links include:

- Opinion: Increased nursing program options will help communities, address shortages
   Record-Eagle, January 11
- NMC Announces First DEI Hire The Ticker, January 11
- Rachel Johnson Named NMC's Board Chair For 2022 The Ticker, January 20
- Success story: Five strategic areas to guide college's priorities January 26

The Spring 2022 issue of Nexus was delivered to 47,000 NMC supporters throughout the region, the country and the world. Planning is underway for the Summer 2022 issue of Nexus.

#### Shared Media

Monthly progress report on NMC's Main social media channels

Overall positive results in shared media. There were a few YOY dips due to a new approach to sharing the Dean's List which didn't perform as well as anticipated. We also continue to align shared content with areas identified in the Strategic Enrollment Management Plan and are seeing growth in interest and reactions. Highest performing posts include, GLCI alumna at Disney, GLCI alumna, Aviation aerial shots, dean's list and DEI special assistant announcement

Platform	Followers	Impressions	Engagement	Gender	Age	Region
Facebook	11,963 up 1% YOY T up .2% MOM T	32% down YOY ↓ up 30% MOM	15% down YOY ↓ up 67% MOM	Fans 68% F 31% M Reach 61%F 38%M	#1 25-34 (27%) #2 35-44 (20%) #3 45-54 (20%)	GT Region & Grand Rapids
Instagram	2,838 up 9% YOY) 1 up 1% MOM 1	48% up YOY 1 up 40% MOM 1	36% down YOY ↓ down 10% MOM ↓	61% F 39% M	#1 18-24 (30%) #2 25-34 (29%) #3 35-44 (18%)	GT Region & Grand Rapids



## **MEMO:** Resource Development

**To:** NMC Board of Trustees

President Nick Nissley, Ed.D.

From: Rebecca Teahen, CFRE

Assoc. Vice President, Resource Development

**Executive Director, NMC Foundation** 

Date: February 21, 2022

**Subj:** Foundation Update

# Fund Raising - a "check" on FY22 goals

 The foundation continues its active fundraising efforts to support NMC students, programs, and the Fund for NMC. We continue to ask you and our community to make gifts of all sizes to help students because every gift makes a difference for a student in need and to advance critical NMC programs.

• Thanks to generous donors committed to supporting the college and our students, the number of gifts received to date this year (2,032) is ahead of last year (1,987).

To date, donors have given:

\$2,801,199 Total received (including Annual Fund, pledges, and documented

planned gift intentions) raised toward goal

+ \$94,647 Gross event revenue

\$2,895,8458 Total raised through new gifts, commitments, & events

(Goal: \$3,550,000)

+ \$529,845 from previously documented planned gifts

## **Foundation Initiatives**

 The Foundation board is pursuing a planning process to determine how best to support the college priorities and our students in the future and looks forward to keeping the Board of Trustees informed and engaged in this process.

 A Taste of Success culinary fundraising event will take place in a to-go format again this year.
 Please sign up to purchase a to-go box and/or sponsor this great event at nmc.edu/tasteofsuccess



**MEMO**Office of the President

**To:** NMC Board of Trustees

**From:** Nick Nissley, President

**Subject:** Mid-Month Update

**Date:** Friday, February 11, 2022

Dear Board of Trustees,

Since our January Board meeting, the following are key updates:

- <u>State Budget Update</u>. On February 9, the Governor's executive budget recommendation to the joint legislative appropriations committee was released. It included a number of very exciting items for community colleges/NMC (but, remember, this is the 'starting place' for negotiating a final state budget):
  - o A 5% ongoing operations increase (\$16.2M), appropriated through the existing performance funding formula (approximately \$440,000 for NMC).
  - o An additional 5% one-time operations increase (\$16.2M), also distributed through the existing formula (approximately \$440,000 for NMC).
  - o A new, one-time line of \$58.5M funding to support infrastructure, technology, equipment, or maintenance (ITEM) needs at universities and colleges, distributed based on FYES (approximately \$1.2M for NMC).
  - o No tuition restraint language recommended for community colleges.
  - o Full funding for Michigan Reconnect (\$55M).
- <u>BSN legislation</u>. As you recall, after successfully passing the House Education Committee, the bills are now on the House floor. We are continuing our advocacy, having met with Senator Schmidt and Representative Roth over the holidays, to continue to encourage their support. The 'poison pill bills' have received a hearing in the House Tax Policy Committee; however, a vote on the bills is not anticipated. The past month has been filled with conversations initiated by the four-year universities and lawmakers

- seeking to find 'third way' possibilities (e.g., 'partnering') to halt the forward momentum on the BSN legislation.
- Attempt to Accrete the College's Librarian Positions Into the Faculty Association. The Michigan Education Association (MEA), on behalf of the College Faculty Association, filed a Certification of Representative (RC) Petition in an attempt to accrete librarian positions into the Faculty Association's bargaining unit. A hearing with the Michigan Employment Relations Commission (MERC) has been scheduled for February 15, 2022. We are continuing to work with legal counsel (Scott Eldridge, Miller Canfield) to prepare for the hearing. The College's position for the hearing is to object to accrete librarian positions into the Faculty Association's bargaining unit.
- NMC Celebration of Martin Luther King Day and Black History Month. NMC observed its first campus-wide commemorative event, "Embrace the Dream," from January 17 through February 14, 2022. NMC faculty, staff and students were invited to participate in these learning activities and volunteer opportunities. See: <a href="https://www.nmc.edu/embrace-the-dream/">https://www.nmc.edu/embrace-the-dream/</a>. Feedback has been very positive, and engagement has been very high.
- Key Entries from the President's Calendar.
  - o Met separately with Traverse City Mayor Richard Lewis and Grand Traverse County Commissioner (and alumna) Betsy Coffia.
  - o Stewarded and cultivated key donors with Foundation, in Florida.
  - o Met with Traverse City SCORE leadership, to further develop college relationship with region's business leaders.
  - o Participated in virtual MOU signing with La Salle University (Columbia), formalizing our international/collaboration work on the "Bridging Waterways Across the Americas". See: <a href="https://www.nmc.edu/news/2021/06/fws-colombia-grant.html">https://www.nmc.edu/news/2021/06/fws-colombia-grant.html</a>.
- <u>Strategic Plan</u>. Presented NMC's strategic plan to: Kiwanis, Rotary, and Networks Northwest.
- <u>Foundation</u>. Foundation has begun its planning process, to align Foundation fundraising focus with college needs articulated in the College's strategic planning process.
   Consultant selection underway.

#### • Points of Pride:

o NMC's Bachelor of Science in Marine Technology program was recently recognized as the fourth most-focused ocean engineering program in the nation, according to CollegeFactual.com (only behind the Naval Academy, Florida

- Institute of Technology, and the University of Rhode Island). NMC is the only community college and the only non-coastal school to make the online ranking of the nation's top ocean engineering programs.
- o NMC's Automotive students returned from Michigan Tech's Blizzard Baja Invitational with a third place trophy! The Michigan Tech Blizzard Baja is a competition where students design, build, and race a single-seat off-road vehicle to compete in this national competition which attracts more than 20 universities. This year, NMC's 3<sup>rd</sup> place finish was even more impressive given that we were the only community college competing.

# • <u>Upcoming Dates of Note</u>:

- February 28, 2022–Regular Board Meeting, Timothy J. Nelson Innovation Center
- o March 21, 2022-Regular Board Meeting, NMC Hagerty Center
- o April 8, 2022–Scholarship Luncheon (Details Forthcoming)
- o April 25, 2022–Regular Board Meeting, NMC Hagerty Center
- o April 29, 2022–Taste of Success (Details Forthcoming)
- o May 7, 2022–Commencement (Details Forthcoming)

148 E. Front Street, Suite 203 Traverse City, MI 49685 Phone: (517) 449-6453 www.northernstrategies360.com

#### **MEMO**

**To:** Northwestern Michigan College Board of Trustees

Cc: Dr. Nick Nissley, Ed.D.

From: Gabe Schneider, Founder/Principal, Northern Strategies 360

Date: Tuesday, February 22, 2022

State/Federal Legislative Und

**Re:** State/Federal Legislative Update

## **State**

## **FY23 State Budget**

On Wednesday, February 9, Governor Whitmer's FY23 state budget recommendation was presented to the state legislature. Overall, the budget recommendation was very favorable for community colleges. Specifically, the recommendation included:

- 5% ongoing operations increase (\$16.2M), appropriated through the existing performance funding formula
- An additional 5% one-time operations increase (\$16.2M), also distributed through the existing formula
- A new, one-time line of funding to support infrastructure, technology, equipment, or maintenance (ITEM) needs at universities and colleges, distributed based on FYES (\$58.5)
- No tuition restraint language recommended for community colleges
- Full funding for Michigan Reconnect (\$55M)

You can find additional information on the budget here

#### Status

The first hearing of the Senate Appropriations Subcommittee on Universities and Community Colleges is scheduled for Thursday, February 24. Following hearings in both the House and Senate, the legislature will begin to develop their own budget framework. While there is optimism that a budget can be crafted before July, conventional wisdom would place a final budget agreement not being reached until closer to the start of the fiscal year on October 1<sup>st</sup>.

#### Actions

We will be reaching out to legislators to communicate our support for the Governor's budget recommendation.

#### **FY23 Capital Outlay**

Concurrent with her FY23 state budget recommendation, Governor Whitmer also released the State Budget Office FY23 Capital Outlay Project Request Review and Evaluations.

NMC's Student Learning Support Services Renovation Project was ranked 6<sup>th</sup> out of the 18 projects that were evaluated.

#### Status

While it is not expected that a Capital Outlay bill will move concurrent with the FY23 budget, we continue to ask the legislature to fund not only the Student Learning Support Services Renovation Project but also the central campus geothermal project and the student aviation center upgrade project.

#### Actions

With Kelley-Cawthorne having been retained to assist NMC with capital outlay funding, Northern Strategies 360 is coordinating with Melissa McKinley on our capital outlay requests. This includes seeking supplemental appropriations funding for these three projects and will also include coordinating on-campus and in-Lansing meetings with key legislators.

## **Community College BSN Legislation**

After having been introduced by Reps Roth and Damoose, the community college nursing baccalaureate legislation (HB <u>5556</u> and HB <u>5557</u>) passed out of committee in December and is currently waiting for action by the full House. We continue to believe that the legislation maintains strong support however we have not received any indication as to when the legislation would come up for a vote in the full House. Decisions about what bills come up for a vote are made by the leaders of the House including Majority Floor Leader Ben Frederick (R-85th District- Owosso).

As you also know, the university supported "poison pill" legislation (HB <u>5361</u> and HB <u>5362</u>) has been introduced and referred to the House Tax Policy Committee, but there has not been any additional movement of this legislation at this point.

#### Actions

We continue to work with the bill sponsors to move HB 5556 and 5557 to a full House vote.

## Michigan New Jobs Training Program (MNJTP) Cap Legislation

On Thursday, February 17, the full House of Representatives held its second reading on <u>HB 5527</u> (Griffin). HB 5527 would double the cap on contracts under the Michigan New Jobs Training Program (MNJTP) from \$50 million to \$100 million. Second reading is typically the time that amendments would be offered on the House floor; the bill will likely come back for a vote by the full House of Representatives this coming week.

## Actions

We submitted our support for this legislation in committee and will continue to communicate this support to our state delegation.

## **Federal**

## **CADETS Act**

As you may know, Senator Peters along with Senators Todd Young (R-IN), Tammy Baldwin (D-WI), Ted Cruz (R-TX), Mike Braun (R-IN) and Ed Markey (D-MA), sponsored legislation that would expand the age eligibility for the Student Incentive Payment Program through the Maritime Administration.

The Changing Age-Determined Eligibility to Student Incentive Payments (CADETS) Act would expand the Student Incentive Payment Program eligibility age for financial assistance to cadets who attended one of the six State Maritime Academies and commit to a post-graduation service obligation to include any qualified student who will meet the age requirements for enlistment in the U.S. Navy Reserve at their time of graduation. In return for their commitment to serve, cadets can receive up to \$32,000 in this incentive payment funding over four years to offset the cost of tuition, uniforms, books, and living costs.

#### Status

Senator Peters is attempting to pass the legislation with unanimous consent in the Senate and may be successful in the next few weeks to do so. If this occurs, we will then turn our attention to the House and work with Congressman Bergman's office to pass the legislation through that body.

# Northwestern Michigan College Board of Trustees

## **Presidential Performance & Compensation Committee Minutes**

February 22, 2022 Gray Conference Room 202 University Center, 2200 Dendrinos, Traverse City, MI 49686

Committee Chair Rachel Johnson called the meeting to order at 8:11 a.m.

Members Present: Rachel Johnson, Laura Oblinger, Doug Bishop (via Zoom)

Others Present: President Nick Nissley, Lynne Moritz

## **Review of Committee Purpose and Responsibilities**

Chair Rachel Johnson reviewed a draft of the committee charge, which includes information on the purpose and responsibilities, meetings, and membership of the committee. President Nick Nissley recommended "develop and" be added to the "review assessment tool" item on the responsibilities list, to match the wording in the committee purpose statement.

## **Review of Proposals for Presidential Performance**

Johnson reviewed the 2021 discussions of the committee and development of the request for proposals before noting one proposal was received from the Association of Community College Trustees (ACCT). There was discussion regarding the lack of local proposals received, to which it was noted that several local vendors were included in the RFP and many were encouraged to submit a proposal. However, they communicated they were unable to take on an additional project at this time.

The ACCT proposal includes development of an interview protocol and customized presidential evaluation instrument, individual interviews with each board member, data collection, and preparation of a comprehensive review report to be presented to the full Board. The PPCC will oversee the process, starting with a kickoff meeting with ACCT to discuss the evaluation instrument, options for a global, or 360, evaluation, timeline, and best practices for balancing confidentiality and transparency. The proposal also includes an optional one-day facilitated in-person retreat that the committee will consider at a later date.

There was consensus of the committee to recommend to the full Board to enter into contract with Association of Community College Trustees for consultation services regarding presidential performance review process.

**Public Input**—There was no public comment offered.

The meeting was adjourned at 8:40 a.m.

Recorded by Lynne Moritz, Executive Director of the President's Office and Board Operations

# NORTHWESTERN MICHIGAN COLLEGE BOARD OF TRUSTEES MINUTES

# Monday, January 24, 2022 Timothy J. Nelson Innovation Center, Room 106/107

**CALL TO ORDER**—Chair Rachel A. Johnson called the regular meeting to order at 5:30 p.m.

**ROLL CALL** 

Trustees present: Douglas S. Bishop, Kenneth E. Warner, Laura J. Oblinger, Andrew K. Robitshek,

Chris M. Bott, Kennard R. Weaver, Rachel A. Johnson

Trustees absent: None

**Also present:** President Nick Nissley, Jerry Dobek, Diana Fairbanks, Joy Goodchild, Tony

Jenkins, Troy Kierczynski, Mark Liebling, Lindsey Lipke, Lynne Moritz, Kyle Morrison, Todd Neibauer, Stephen Siciliano, Jason Slade, Jay Smith, Nancy

Schulte

**REVIEW OF AGENDA**—The agenda was accepted as presented.

#### SPECIAL REPORTS AND PRESENTATIONS

Revealing Institutional Strengths and Challenges (RISC) Survey—Joy Goodchild, Executive Director of the Office of Research, Planning, and Effectiveness, reviewed the survey conducted in the spring of 2021, as well highlights from the results. Goodchild noted this was the first external benchmark and that a similar survey may be conducted in the future for comparison.

Faculty Report—Experiential Learning in EGR101—Jay Smith's Introduction to Engineering 1-credit course provides basic skills to be a successful engineer and introduces students to the profession. In addition to presenting the engineering design process, engineering ethics, & career paths, the course includes group problem-solving and team activities. Since Fall 2020, the class is based around an experiential learning project that improves an aspect of NMC's campus. For Fall 2021, the class designed a scale model of the solar system to be installed on main campus as an amenity that would bring people from our community to campus. The next EGR 101 class project is designing an outdoor classroom space. The Board expressed interest in whether or how the project will be completed.

**Enrollment Report**—Todd Neibauer, Vice President for Student Services and Technology, provided the enrollment report. The report date for spring semester is January 25, meaning final reports will be included in the February Enrollment Report.

**Financial Report**—Troy Kierczynski, Vice President of Finance and Administration, reviewed the financial report for the period ending December 31, 2021, and noted the quarterly investment gains and losses report is included in the materials. An early look at projections for FY22 is optimistic, largely based on higher than projected spring enrollment.

**Grant Process**—Troy Kierczynski provided an overview of how grant opportunities are discovered by the college and assessed through cost/benefit analysis. Jason Slade, Vice President of Strategic Initiatives, spoke to the success of regional and community-based approaches, specifically for workforce and economic development grants. NMC proactively collaborates with various community organizations, secondary and post-secondary institutions, professional organizations, and economic development partners such as Networks Northwest / Northwest Michigan Works!. While a

collaborative network is often a grant requirement, success may also be higher due to increased scope and scale.

**Strategic Plan**—Jason Slade, Vice President of Strategic Initiatives, thanked all stakeholders, including the Board of Trustees, for their engagement in the process. Slade reviewed the recommendations for Board approval later in the agenda.

**EXECUTIVE REPORTS**—The following written reports were provided in the packet of materials: PRMC, Foundation Report, Executive Committee.

**PUBLIC INPUT**—There was no public input offered.

#### **UPDATES**

**President's Update**—President Nick Nissley provided an update on COVID-19 campus exposure numbers, including update on vaccine mandate. Nissley also noted recent developments in the community college BSN legislation.

**Board Chair Update**—Chair Rachel Johnson acknowledged Chris Bott's three-year tenure as chair of the NMC Board of Trustees, citing the numerous projects and changes in that timeframe. Johnson thanked strategic planning participants, particularly the 27-member steering committee. Lastly, Johnson noted a trustee mentorship program for trustees with less than two-years into their term. The mentorship program will pair trustees to serve as peer-to-peer mentors.

## **DISCUSSION ITEMS**

**Committee Appointments**—Chair Rachel Johnson shared committee appointments for 2022.

**CONSENT ITEMS**—On a motion by Doug Bishop, seconded by Kennard Weaver, the minutes of the December 20, 2021, regular meeting and January 19, 2022, study session were approved by a unanimous vote as a group without discussion.

#### **ACTION ITEMS**

**Board Policy**—Ken Warner made a motion, seconded by Doug Bishop, to adopt the "Inclusion" statement to be included in Policy C-102.00 Values on a second-reading basis. The motion passed unanimously.

**NMC Next Strategic Plan**—On a motion by Doug Bishop, seconded by Laura Oblinger, the Board unanimously approved the 2022-2025 strategies as presented. The board expressed excitement and pride for the plan.

**REVIEW OF FOLLOW-UP REQUESTS**—Confirmed requests made by the Board that require administrative follow-up for information to be provided to the Board at a later date.

**ADJOURNMENT**—The meeting adjourned at 6:50 p.m.

Recorded by Lynne Moritz, Executive Director of the President's Office and Board Operations.

SIGNED		
	Rachel A. Johnson, Chair	
ATTESTED_		
<del></del>	Andrew K Robitshek Secretary	

# Northwestern Michigan College

# **MEMO**

To: Dr. Nick Nissley, President

From: Jason Slade, Vice President of Strategic Initiatives

Amy Burns-Bailey, Experiential Learning Program Coordinator

**Date:** 2/09/2022

Subject: Action - Approval of the Manufacturing Apprenticeship Certificate (Level II)

## **Background**

The Technical Division has been collaborating with the Department of Labor, Michigan Works!, Networks Northwest and industry partners to increase the use an apprenticeships to train the next generation of skilled labor. The apprenticeship model consists of technical instruction coupled with on-the-job training. NMC is a recognized intermediary and provider of related technical instruction (RTI) and courses are selected using a set of job-related competencies with input from the employer. Each apprenticeship model is unique based on the industry being served and specifications of the employer. Currently, upon completion, the apprentice earns a US Department of Labor – Office of Apprenticeship certificate but not credential from NMC. This certificate would solve this issue and recognize the apprentice's completed coursework at NMC.

#### **New Certificate:**

The level II Manufacturing Apprenticeship Certificate is designed to provide an NMC credential upon completion of a registered apprenticeship and related technical course work. The certificate would reside in the existing <a href="Manufacturing Technology Program">Manufacturing Technology Program</a> which currently contains the AAS Manufacturing Technology degree. The 30 credits from the Level II certificate would directly apply towards the specialty courses needed in the AAS in Manufacturing degree.

#### Implementation:

- Curriculum committee approved the certificate during their September 2021 meeting.
- Fall 2022 Catalog

#### **Facilities / Staffing:**

No additional facilities or staffing is required to support this certification as this certificate is a subset of the existing AAS degree.

**Request:** We are asking the Board of Trustees to approve this new certificate.

#### **Appendix: Additional Information about the Certificate**

#### **Catalog Description:**

Apprenticeships combine work, on-the-job training and classroom instruction to prepare workers for high-skilled careers. As a recognized related technical instruction (RTI) provider, NMC supports the educational courses and training components of a registered apprenticeship. This certificate is designed to credential a student in a US Department of Labor Registered Apprenticeship. The courses required are developed in partnership with the employer to meet the training needs and associated national standards of the occupation. Students will need to meet with the Experiential Learning Program Coordinator to determine eligibility and complete additional apprenticeship registration requirements.

#### **Requirements:**

Manufacturing Apprentice Certificate (Level II)

- 1. Student is a DOL registered apprentice
- 2. Complete the Occupational Specialty courses as listed for the apprenticeship
- 3. Certificate is earned upon completion of any combination of the Occupational Specialty Requirements to equal 30 credits (same language as AAS Manufacturing Technology Degree)

#### Sample Model Schedule (varies by course offerings, work schedule, etc.)

Fall 1:

Occupational Specialty Course, 3 – 4 credits Occupational Specialty Course, 3 – 4 credits Semester Total: 6 – 8 credits

Spring 1:

Occupational Specialty Course, 3 – 4 credits Occupational Specialty Course, 3 – 4 credits Semester Total: 6 – 8 credits

Fall 2:

Occupational Specialty Course, 3 – 4 credits Occupational Specialty Course, 3 – 4 credits Semester Total: 6 – 8 credits

Spring 2:

Occupational Specialty Course, 3 – 4 credits Occupational Specialty Course, 3 – 4 credits Semester Total: 6 – 8 credits

Fall 3:

Occupational Specialty Course, 3 – 4 credits Occupational Specialty Course, 3 – 4 credits

Semester Total: 6 – 8 credits

<u>List of Occupational Specialty Courses</u> (screenshot below)\*

<sup>\*</sup>Additional courses may be added based on input from the employer

#### OCCUPATIONAL SPECIALTY REQUIREMENTS

Course	Title	Credits
<u>DD 101</u>	Print Reading and Sketching	3
DD 110	Basic Metallurgy	3
DD 160	Tolerancing and GD&T	3
DD 170	CADD/Computer Modeling	4
MFG 104	Fluid Power	3
MFG 111	Math for Manufacturing	3
MFG 113	Machining I	3
MFG 114	Machining II	3
MFG 203	Manuf/Engineering Processes	3
MFG 217	CNC Operations - Lathe	4
MFG 219	CNC Mill Operations	4
MFG 290	Manufacturing Tech Internship	3
ELE 101	Introduction to Electrical	3
ELE 105	Beg Residential Electrical	3
EET 102	Intro to Engineering Tech	2
EET 103	Electrical Studies I	3
EET 161	Fundamentals of Light & Lasers	4
EET 204	Electrical Studies II	3
EET 221	Industrial Controls	3
EET 232	Programmable Logic Controllers	3
EET 233	PLC Applications I	3
EET 234	PLC Applications II	3
WPT 111	Welding Theory I	3
WPT 112	Welding Lab I	4
WPT 113	Welding Theory II	3
WPT 114	Welding Lab II	4
WPT 161	Welding Qualification Prep	3
WPT 211	Welding Fabrication I	3
WPT 212	Welding Fabrication II	3
WPT 213	Weld Quality Testing	3
WPT 260	Intro to Welding Automation	3
Total Credits		98



# MEMO

**To:** Board of Trustees

From: Rachel Johnson, Chair, Presidential Performance & Compensation Committee

Date: February 22, 2022

**Subject: Presidential Performance Review Process Consultant** 

This document is intended to provide an overview and contract recommendation for consulting services for the presidential performance review process.

## Recommendation

Recommend Board authorization for administration to enter into a contract with the Association of Community College Trustees (ACCT) for presidential review process consultant services not to exceed the amount of \$7,500.

## Background-Scope of Work

On December 15, 2021, Northwestern Michigan College, at the request of the Presidential Performance & Compensation Committee (PPCC), posted a request for proposals to secure services of an outside consultant to perform the following:

- Create a review process that is comprehensive in its assessment of operational performance and leadership attributes.
- Facilitate a confidential 360 assessment that can be used alongside any requisite executive coaching.
- Coordinate a fair and impartial review process that accurately tabulates both quantitative and qualitative performance data.
- Facilitate a constructive dialogue on how to close any gaps between expectations and performance and define a baseline for future assessment.

The Association of Community College Trustees (ACCT) was the sole proposal submission.

## **Proposal Analysis**

While the PPCC noted that there were not multiple proposals to compare, the committee is confident in ACCT's resources and reputation. In particular, they have extensive experience with executive review services for community colleges in Michigan and around the country. The committee confirmed that the details of their proposal will meet the needs of the committee and full Board of Trustees, per the original scope of the RFP.