

Transfer Articulation Partnership Agreement

Between

Northwestern Michigan College

and

Northwood University

Traditional/Residential Campus and Adult Degree Programs

TRANSFER ARTICULATION PARTNERSHIP AGREEMENT

BETWEEN

Northwestern Michigan College

and

Northwood University: Bachelor of Business Administration

Article 1

Agreement of Principle

This agreement made on (March 11, 2019) between Northwestern Michigan College and Northwood University is to provide a smooth curriculum transition for students, allowing them to transfer from Northwestern Michigan College to Northwood University without loss of credits or duplication of coursework. Northwood University and Northwestern Michigan College enter into this agreement as cooperating, equal partners who shall maintain the integrity of their separate programs.

Article II

Agreement of Program Specifics

This agreement is designed for students who choose to earn an associate degree from Northwestern Michigan College and a Bachelor of Business Administration degree in at least one of the business related majors offered at (1) Northwood University's traditional/residential campus or (2) one of Northwood University's Adult Degree Program Centers.

Northwood University and Northwestern Michigan College enter into this agreement as equal parties described in the approved transfer articulation guide (TAG) addendum(s). Under this agreement, Northwestern Michigan College students successfully complete an associate's degree, attend the third year at Northwestern Michigan College and then enter Northwood University as a senior under specific 3+1 programs. Students will take courses outlined in their selected degree program at Northwestern Michigan College, with a minimum of 90 semester hours from Northwestern Michigan College and will be transferred to Northwood University to complete the **minimum 123 semester hours required for the Bachelor of Business Administration Degree at Northwood University**. The bachelor's degree graduation requirements for students who follow this transfer program agreement are as follows:

1. Complete a minimum of 90 semester hours (three years) at Northwestern Michigan College as described in the attached TAG's while following any approved Northwestern Michigan College associate degree program.
2. Business electives at Northwestern Michigan College are to be used in completing any additional semester hour requirement.
3. Earn the minimum grade point average (GPA) required for your major and a grade of "C" or better (2.0 on a 4.0 scale) for all courses completed in the third (or junior) year to transfer to Northwood University. This includes courses used to fulfill the appropriate state requirements. In addition to the courses listed for the associate degree, students may transfer the additional courses noted on the curriculum guide up to the maximum of 92 semester hours allowed in the articulation agreement. Northwood University's residency requirement is a minimum of 31 semester hours, nine (9) hours within the major. A minimum of 123 semester hours, completed in-residence or accepted in transfer, is required to complete the Bachelor of Business Administration degree for graduation.
4. Northwestern Michigan College graduates who have completed the coursework specified in the Bridge Courses, Northwood University's lower division General Education requirements, TAG addendum(s), and whose transcripts are appropriately endorsed (such as Michigan Association of Collegiate Registrars and Admissions Officers (MACRAO) or Michigan Transfer (MTA) agreements) by the Northwestern Michigan College Records Office.
5. Students interested in transferring to Northwood University should contact Northwood University's Transfer Coordinator before completing an admission application to Northwood University. To facilitate

the evaluation of transcripts, students should bring a copy of all college transcripts and the appropriate TAG addendum to all advising sessions at Northwood University.

6. Students must meet all admission requirements at the time of application for admission to Northwood University, including the submission of official transcripts from all previously attended colleges/universities.
7. When applying to Northwood University, an official transcript from Northwestern Michigan College must be sent to Northwood University's Admissions Office.

Article III

Agreement on Communication

Northwestern Michigan College and Northwood University agree to cooperate in communication with each other and with common and respective publics concerning the established relationships between the two institutions. Communication may include the development of various kinds of publications to inform people who might benefit personally or professionally from the opportunities provided by this agreement. Institutional and joint efforts in marketing the program and recruiting students may also be pursued. The designated faculty and staff in both institutions will share the information in this agreement with interested and qualified students. Both institutions will provide counseling and advising to current and prospective students, ensuring the student has obtained and understands the appropriate TAG.

Northwestern Michigan College and Northwood University further agree to communicate annually concerning any curriculum changes or policies that may affect the agreed upon relationships between programs at the respective colleges. Both Northwestern Michigan College and Northwood University agree to communicate any plans that might lead to future opportunities for program articulations between the two institutions. Both parties reserve the right to amend or revise, by mutual consent and in writing, this agreement or to change curriculum, whenever feasible.

Article IV

Maintenance and Review Body and Procedures

An administrative and/or faculty member(s) from each institution will be appointed by each party to act as agents for the implementation of this agreement, to speak for the institutions and to communicate changes to respective faculty members, advisors, and others to whom the information is pertinent. Responsibility for oversight of this agreement rests with Northwestern Michigan College's Academic Dean or appointed representative and Northwood University's Executive Vice President/Chief Academic Officer.

Northwood University and Northwestern Michigan College agree to review this agreement, for possible revision and renewal, by the end of the three-year effective period. If this agreement is not renewed, students who have selected and designated an approved program prior to termination of the agreement, will be given three additional years, beyond the initial three, to be admitted to Northwood University under the terms of this agreement.

Article V
BRIDGE COURSES

For maximum transferability, the following should be taken at Northwestern Michigan College. These courses may have prerequisites.

Courses not taken at Northwestern Michigan College will have to be completed at Northwood University.

<u>General Education Requirements</u>	<u>Northwestern Michigan College Course(s)</u>
Algebra.....	MTH 121 College Algebra
College Writing	ENG 111 & 112 English Composition
Ethics.....	PHL 201 Ethics
History Course.....	HST 101 or 102 (preferred) Western Civilization
Macroeconomics	ECO 201 Principles of Macroeconomics
Microeconomics	ECO 202 Principles of Microeconomics
Science Course.....	Select (lab science) from Group I in AST, BIO, CHM, ENV or PHY
Speech	COM 111 Public Speaking
Statistics	MTH 131 Intro to Probability and Statistics

Business Core Requirements

Business Law	BUS 261 Business Law I
Computer Applications	CIT 100 Computers in Business – An Introduction
Financial Accounting	ACC 121 Accounting Principles I
Management	MGT 241 Principles of Management
Managerial Accounting.....	ACC 122 Accounting Principles II
Marketing.....	MKT 201 Principles of Marketing

ARTICULATION PARTNERSHIP AGREEMENT
BETWEEN
Northwestern Michigan College
and
Northwood University


Northwestern Michigan College and Northwood University agree to the terms of this agreement, which will be for an initial period of three (3) years. Renewal will be for three years unless either party notifies the other in writing by December 31 of the year proceeding the last year of the Agreement of their intention to renegotiate or not to renew this Agreement. During the third year, both parties will review the agreement for revision and renewal. If the agreement is not renewed by the end of the fourth year, it will be discontinued. In this case, community college students who have already started this program will have three additional years (beyond the initial three years) to be admitted to Northwood University under the terms of this agreement.

Required Signatures

Northwood University

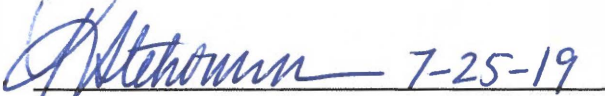
Northwestern Michigan College


Keith A. Pretty, J.D.
President/Chief Executive Officer


Timothy J. Nelson
President

Date

Date


Kristin Stehouwer, Ph.D.
Executive Vice President/Chief Operating Officer/
Chief Academic Officer


Stephen Siciliano
Vice President for Educational Services

Date

Date

Date

Date



Northwestern
Michigan
College

Transfer Articulation Guide (TAG)
3+1 Management - Bachelor of Business Administration (B.B.A.)
Effective March, 2019



Student Name: _____	Notes:
Associate Degree: _____	

GENERAL EDUCATION				BUSINESS CORE			
Northwestern Michigan College	Northwood Course Equivalency	Credit		Northwestern Michigan College	Northwood Course Equivalency	Credit	
ENG 111 & ENG 112 English Composition	ENG 1150 & ENG 1200	8	✓	ACC 121 Accounting Principles I	ACC 2410	4	
CIT 100 Computers in Business - An Introduction	MIS 1500	3		ACC 122 Accounting Principles II	ACC 2415	4	
COM 111 Public Speaking	SPC 2050	4		MGT 241 Principles of Management	MGT 2300	3	
ECO 201 & ECO 202 Principles of Macroeconomics & Microeconomics	ECN 2210 & ECN 2200	6		MKT 201 Principles of Marketing	MKT 2080	3	
HST 101 -OR- HST 102 Western Civilization (preferred) -OR- US History	History Course	4		BUS 261 Business Law I	LAW 3000	3	
MTH 121 College Algebra	MTH 1150	4		MGT 251 Human Resources Management	MGT 2500	3	
MTH 131 Intro to Probability and Statistics	MTH 2310	3					
PHL 201 Ethics	PHL 3100	3		Total business core credits			20
Natural Science (with lab) choose from Group I: AST, BIO, CHM, ENV, PHY	Natural Science	4					
General Education Electives (14 credits) Take courses from 3 or more subject areas: Social Science (group I), Natural Science, Humanities, or Mathematics. List courses and credits below:				NORTHWOOD UNIVERSITY 4th YEAR COURSES			
				ENG 3200 Report Writing (ADP) (Prerequisite: ENG 1200) -OR- 3000/4000 Business Core Elective (Campus)		3	
				ENG 4010 Communication & Interpersonal Relations -OR- Adv. Language Study (3000/4000) (Prerequisite: ENG 1200)		3	
				FIN 3010 Financial Management (Prerequisite: ACC 2415)		3	
				MGT 3500 Operations Management (Prerequisites: MGT 2300, MTH 2310)		3	
				MGT 3700 Practice of Management & Leadership (Prerequisites: ACC 2415, MGT 2300, MKT 2080)		3	
				MGT 4030 International Management (Prerequisite: MGT 2300, MKT 2080)		3	
				MGT 4250 Organizational Behavior (Prerequisite: MGT 2300)		3	
				MGT 4300 Management of Information Technologies (Prerequisites: MGT 2300, MIS 1500)		3	
				MGT 4800 Strategic Planning (Prerequisites: 90 credits, MGT 2300, FIN 3010/3210)		3	
				PHL 4100 Philosophy of the American Enterprise (Prerequisites: 90 credits, ECN 2210, ECN 2220)		3	
Total general education credits			53	Total Northwood credits			31
NORTHWESTERN MICHIGAN COLLEGE ELECTIVES				Elective			
Electives		10					1
Electives (200 level or higher)		9		Total Northwood credits			31
				Total Northwestern Michigan College credits required			92
				Total Northwood University credits required			31
Total elective credits			19	B.B.A. total credits required			123

Requirements of transfer agreement:

- Completion of an associate's degree from Northwestern Michigan College as shown by official transcripts (additional NMC courses may be required - see advisor).
- Completion of all coursework as shown above. Required coursework, if not completed, must be taken at Northwood University, or completed as transfer credit.
- A minimum of 123 credit hours are needed to obtain a B.B.A. from Northwood University.
- A minimum of 31 credit hours must be completed with Northwood University.
- All transfer coursework must be college-level; remedial coursework is not considered college-level.
- Adult Degree Program students are required to take FDN 2500 for either zero or 1 credit.
- Students may incorporate additional minors or majors, but this will involve additional coursework; please see a Northwood University advisor.

Northwood University is devoted to continuous improvement and reserves the right to revise all curriculum guides or academic programs. To fulfill graduation requirements, students are to complete the curriculum guide that is in effect at the time they are enrolled at Northwood University.

I have read and agree to the provisions of this transfer agreement. I will meet with the Northwood University representative if I have any questions.

Signature (Student): _____ Date: _____

Northwood Representative: _____ Date: _____



Transfer Articulation Guide (TAG)
3+1 Accounting - Bachelor of Business Administration (B.B.A.)
 Effective March, 2019



Student Name:				Notes:			
Associate Degree:							
GENERAL EDUCATION				BUSINESS CORE			
NORTHWESTERN MICHIGAN COLLEGE	Northwood Course Equivalency	Credit	<input checked="" type="checkbox"/>	NORTHWESTERN MICHIGAN COLLEGE	Northwood Course Equivalency	Credit	<input checked="" type="checkbox"/>
ENG 111 & ENG 112 English Composition	ENG 1150 & ENG 1200	8		ACC 121 Accounting Principles I	ACC 2410	4	
CIT 100 Computers in Business - An Introduction	MIS 1500	3		ACC 122 Accounting Principles II	ACC 2415	4	
COM 111 Public Speaking	SPC 2050	4		BUS 261 Business Law I	SUB: LAW 3000	3	
ECO 201 & ECO 202 Principles of Macroeconomics & Microeconomics	ECN 2210 & ECN 2200	6		MGT 241 Principles of Management	MGT 2300	3	
HST 101 -OR- HST 102 Western Civilization (preferred) -OR- US History	History	4		MKT 201 Principles of Marketing	MKT 2080	3	
MTH 121 College Algebra	MTH 1150	4		Total business core credits			17
MTH 131 Intro to Probability and Statistics	MTH 2310	3					
PHL 201 Ethics	PHL 3100	3					
Natural Science (with lab) choose from Group I: AST, BIO, CHM, ENV, PHY	Natural Science	4					
General Education Electives (14 credits) Take at least 3 courses from 3 or more subject areas: Social Science (group I), Natural Science, Humanities, or Mathematics. List courses and credits below:				NORTHWOOD UNIVERSITY COURSEWORK			
				ACC 3500 Accounting Information Systems (Prerequisite: ACC 2415)		3	
				ACC 4010 Auditing (Prerequisite: ACC 3500)		3	
				ACC 4220 Advanced Accounting (Prerequisite: ACC 3115)		3	
				ACC Elective (3000/4000)		3	
				ACC Elective (3000/4000)		3	
				ENG 3200 Report Writing (ADP) (Prerequisite: ENG 1200) -OR- 3000/4000 Business Core Elective (Campus)		3	
				ENG 4010 Communication & Interpersonal Relations -OR- Adv. Language Study (3000/4000) (Prerequisite: ENG 1200)		3	
Total general education credits		53		FIN 3210 Financial Management (Prerequisite: ACC 2415)		3	
NORTHWESTERN MICHIGAN COLLEGE				MGT 4250 Organizational Behavior (Prerequisite: MGT 2300)			
ACC 223 Cost/Management Accounting	ACC 3120	4		MGT 4800 Strategic Planning (Prerequisites: MGT 2300, FIN 3010/3210)		3	
ACC Elective (200 level or higher)	ACC Elective	3		PHL 4100 Philosophy of the American Enterprise (Prerequisites: 90 credits, ECN 2210, ECN 2220)		3	
ACC 231 Federal Income Tax Problems	ACC 3400	3		Northwood University Coursework Required			33
ACC 221 Intermediate Accounting I	ACC 3110	4					
ACC 222 Intermediate Accounting II	ACC 3115	4					
Electives (200 level or higher) (NMC requires recommends CIT 210)	Electives	3					
Total elective credits		21		Total Northwestern Michigan College credits required			91
				Total Northwood University Credits Required			33
				B.B.A. Total Credits Required			124

Requirements of transfer agreement:

- Completion of an associate's degree from Northwestern Michigan College as shown by official transcripts (additional NMC courses may be required - see advisor).
- Completion of all coursework as shown above. Required coursework, if not completed, must be taken at Northwood University, or completed as transfer credit.
- A minimum of 123 credit hours are needed to obtain a B.B.A. from Northwood University.
- A minimum of 31 credit hours must be completed with Northwood University.
- ADP students are required to take FDN 2500 for either zero or 1 credit.
- All transfer coursework must be college-level; remedial coursework is not considered college-level.
- CPA candidates should refer to the Michigan Association of Public Accountants website (www.michcpa.org) for the current certificate completion guidelines.

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I have read and agree to the provisions of this transfer agreement. I will meet with the Northwood University representative if I have any questions.

Signature (Student): _____ Date: _____

Northwood Representative: _____ Date: _____ 2019.03.11



Northwestern
Michigan
College

Transfer Articulation Guide (TAG)

3+1 Management Information Systems - Bachelor of Business Administration (B.B.A.)

Effective March, 2019



NORTHWOOD
UNIVERSITY

Student Name:				Notes:			
Associate Degree:							
GENERAL EDUCATION				BUSINESS CORE			
NORTHWESTERN MICHIGAN COLLEGE	Northwood Course Equivalency	Credit	✓	NORTHWESTERN MICHIGAN COLLEGE	Northwood Course Equivalency	Credit	✓
ENG 111 & ENG 112 English Composition	ENG 1150 & ENG 1200	8		ACC 121 Accounting Principles I	ACC 2410	4	
CIT 100 Computers in Business - An Introduction	MIS 1500	3		ACC 122 Accounting Principles II	ACC 2415	4	
COM 111 Public Speaking	SPC 2050	4		MGT 241 Principles of Management	MGT 2300	3	
ECO 201 & ECO 202 Principles of Macroeconomics & Microeconomics	ECN 2210 & ECN 2200	6		MKT 201 Principles of Marketing	MKT 2080	3	
HST 101 -OR- HST 102 Western Civilization (preferred) -OR- US History	History	4		BUS 261 Business Law I	LAW 3000	3	
MTH 121 College Algebra	MTH 1150	4					
MTH 131 Intro to Probability and Statistics	MTH 2310	3					
PHL 201 Ethics	PHL 3100	3					
Natural Science (with lab): choose from Group I: AST, BIO, CHM, ENV, PHY	Natural Science	4		Total business core credits		17	
General Education Electives (14 credits) Take courses from 3 or more subject areas: Social Science (group I), Natural Science, Humanities, or Mathematics. List courses and credits below:				NORTHWOOD UNIVERSITY 4th YEAR COURSES			
				ACC 3500 -OR- MIS 3200 -OR- MIS 3800		3	
				ENG 3200 Report Writing (ADP) (Prerequisite: ENG 1200) -OR- 3000/4000 Business Core Elective (Campus)		3	
				ENG 4010 Communication & Interpersonal Relations -OR- Adv. Language Study (3000/4000) (Prerequisite: ENG 1200)		3	
				FIN 3010 Financial Management (Prerequisite: ACC 2415)		3	
				MGT 4250 Organizational Behavior (Prerequisite: MGT 2300)		3	
				MGT 4300 Management of Information Technologies (Prerequisites: MGT 2300, MIS 1500)		3	
				MGT 4800 Strategic Planning (Prerequisites: 90 credits, MGT 2300, FIN 3010/3210)		3	
				MIS 3250 ERP Business Applications		3	
Total general education credits		53		MIS 3300 Project Management (Prerequisite: MIS 1500)		3	
NORTHWESTERN MICHIGAN COLLEGE ELECTIVES				MIS 4000 Systems Project (Prerequisite: MIS 3400)		3	
CIT 280 Systems Analysis and Design	MIS 3400	4		PHL 4100 Philosophy of the American Enterprise (Prerequisites: 90 credits, ECN 2210, ECN 2220)		3	
CIT Elective	Elective	4					
Programming-Select two from: CIT 110, CIT 180, CIT 190, CIT 195, CIT 218, or CIT 255	MIS Elective	6		Total Northwood credits		33	
Networking-Select two from: CIT 160, CIT 161, CIT 213, CIT 215, CIT 240, CIT 246, CIT 260	MIS Elective	6		Total Northwestern Michigan College credits required		90	
Total elective credits		20		B.B.A. total credits required		123	

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2019.03.11